Program No. C545-S Term September 1, 2002 To August 31, 2003

Title: DEFENSE BILLBOARD

			AJ IMAGES, INC.		ALLEN WAYNE, LTD		ARTISAN PRINTING, INC.		DeLANCEY PRINTING		EVOLUTION IMPRESSIONS	
		BASIS OF	ROSELLE, NJ		CHANTILLY, VA		FORESTVILLE, MD		ALEXANDRIA, VA		ROCHESTER, NY	
ITEM NO.	DESCRIPTION	AWARD	UNIT RATE	**COST**	UNIT RATE	**COST**	UNIT RATE	**COST**	UNIT RATE	**COST**	UNIT RATE	**COST**
I.	**PREPRESS:**											
(a)	Trim/Page-size unit produced from camera copy..											
	.....per side	12	25.00	**300.00**	18.00	**216.00**	45.00	**540.00**	13.00	**156.00**	11.00	**132.00**
(b)	Trim/Page-size unit produced from electronic file...											
	.....per side	16	45.00	**720.00**	12.00	**192.00**	38.00	**608.00**	16.00	**256.00**	34.00	**544.00**
	Color Corrected Four-color Process films of Illust:											
(c)	To 35 sq. in. image.....per set	1	70.00	**70.00**	45.00	**45.00**	8.00	**8.00**	50.00	**50.00**	55.00	**55.00**
(d)	Over 35 to 100 sq.in. image.....per set	1	95.00	**95.00**	55.00	**55.00**	12.00	**12.00**	66.00	**66.00**	86.00	**86.00**
(e)	Over 100 to 250 sq. in. image.....per set	1	175.00	**175.00**	65.00	**65.00**	14.00	**14.00**	97.00	**97.00**	152.00	**152.00**
(f)	Over 250 to 400 sq. in. image.....per set	3	275.00	**825.00**	75.00	**225.00**	16.00	**48.00**	156.00	**468.00**	220.00	**660.00**
(g)	Scanning.....per illustration	2	30.00	**60.00**	36.00	**72.00**	20.00	**40.00**	400.00	**800.00**	45.00	**90.00**
(h)	One-piece laminated color proof.....											
	.....per trim/page-size unit	3	145.00	**435.00**	60.00	**180.00**	145.00	**435.00**	230.00	**690.00**	160.00	**480.00**
(i)	System Timework.....per hour	1	25.00	**25.00**	65.00	**65.00**	60.00	**60.00**	101.67	**101.67**	85.00	**85.00**
II.	**PRINTING AND BINDING:**											
(a)	Per Product											
	Four-Color Process											
(1)	**Makeready and Setup Charges**	10	895.60	**8,956.00**	828.00	**8,280.00**	224.00	**2,240.00**	1,269.00	**12,690.00**	585.00	**5,850.00**
(2)	**Per 1,000 Copies**	261	66.40	**17,330.40**	68.80	**17,956.80**	88.84	**23,187.24**	123.28	**32,176.08**	77.50	**20,227.50**
	Pantone Ink Per Color											
(3)	**Makeready and Setup Charges**	1	138.00	**138.00**	125.00	**125.00**	56.00	**56.00**	162.00	**162.00**	120.00	**120.00**
(4)	**Per 1,000 Copies**	26	3.50	**91.00**	2.80	**72.80**	8.00	**208.00**	0.45	**11.70**	17.00	**442.00**
III.	**ADDITIONAL OPERATION:**											
(a)	Creating color transparency from oversized art/rigid											
	artboard.....per transparenc	1	85.00	**85.00**	128.00	**128.00**	60.00	**60.00**	125.00	**125.00**	100.00	**100.00**
IV.	**PACKING AND DISTRIBUTION:**											
(a)	Pack/seal shipping containers.....per container	320	1.25	**400.00**	2.80	**896.00**	1.05	**336.00**	1.50	**480.00**	1.25	**400.00**
	CONTRACTOR TOTALS			**$29,705.40**		**$28,573.60**		**$27,852.24**		**$48,329.45**		**$29,423.50**
	DISCOUNT		0.00%	**$0.00**	5.00%	**$1,428.68**	2.00%	**$557.04**	0.50%	**$241.65**	0.25%	**$73.56**
	DISCOUNTED TOTALS			**$29,705.40**		**$27,144.92**		**$27,295.20**		**$48,087.80**		**$29,349.94**
						AWARDED						

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Title: DEFENSE BILLBOARD

			GRAY GRAPHICS		INOVE GRAPHICS		IPI GRAPHICS		QUALITY PRINTING		REPRODUCTIONS, INC.	
		BASIS OF	CAPITOL HEIGHTS, MD		KINGSPORT, TN		UPPER MARLBORO, MD		BISMARCK, ND		GAITHERSBURG, MD	
ITEM NO.	DESCRIPTION	AWARD	UNIT RATE	**COST**	UNIT RATE	**COST**	UNIT RATE	**COST**	UNIT RATE	**COST**	UNIT RATE	**COST**
I.	**PREPRESS:**											
(a)	Trim/Page-size unit produced from camera copy..											
	.....per side	12	15.00	**180.00**	20.00	**240.00**	15.00	**180.00**	15.00	**180.00**	35.00	**420.00**
(b)	Trim/Page-size unit produced from electronic file..											
	.....per side	16	100.00	**1,600.00**	50.00	**800.00**	45.00	**720.00**	20.00	**320.00**	29.50	**472.00**
	Color Corrected Four-color Process films of Illust:											
(c)	To 35 sq. in. image.....per set	1	75.00	**75.00**	65.00	**65.00**	80.00	**80.00**	65.00	**65.00**	80.00	**80.00**
(d)	Over 35 to 100 sq.in. image.....per set	1	125.00	**125.00**	100.00	**100.00**	170.00	**170.00**	75.00	**75.00**	80.00	**80.00**
(e)	Over 100 to 250 sq. in. image.....per set	1	175.00	**175.00**	150.00	**150.00**	300.00	**300.00**	90.00	**90.00**	125.00	**125.00**
(f)	Over 250 to 400 sq. in. image.....per set	3	225.00	**675.00**	225.00	**675.00**	350.00	**1,050.00**	165.00	**495.00**	200.00	**600.00**
(g)	Scanning.....per illustration	2	45.00	**90.00**	135.00	**270.00**	80.00	**160.00**	80.00	**160.00**	80.00	**160.00**
(h)	One-piece laminated color proof.....											
	.....per trim/page-size unit	3	150.00	**450.00**	100.00	**300.00**	140.00	**420.00**	45.00	**135.00**	100.00	**300.00**
(i)	System Timework.....per hour	1	65.00	**65.00**	50.00	**50.00**	120.00	**120.00**	60.00	**60.00**	100.00	**100.00**
II.	**PRINTING AND BINDING:**											
(a)	Per Product											
	Four-Color Process											
(1)	**Makeready and Setup Charges**	10	700.00	**7,000.00**	350.00	**3,500.00**	600.00	**6,000.00**	350.00	**3,500.00**	822.00	**8,220.00**
(2)	**Per 1,000 Copies**	261	90.00	**23,490.00**	74.50	**19,444.50**	77.00	**20,097.00**	85.00	**22,185.00**	73.00	**19,053.00**
	Pantone Ink Per Color											
(3)	**Makeready and Setup Charges**	1	200.00	**200.00**	100.00	**100.00**	200.00	**200.00**	220.00	**220.00**	289.00	**289.00**
(4)	**Per 1,000 Copies**	26	20.00	**520.00**	5.00	**130.00**	10.00	**260.00**	5.00	**130.00**	4.08	**106.08**
III.	**ADDITIONAL OPERATION:**											
(a)	Creating color transparency from oversized art/rigid											
	artboard.....per transparenc	1	150.00	**150.00**	100.00	**100.00**	200.00	**200.00**	100.00	**100.00**	120.00	**120.00**
IV.	**PACKING AND DISTRIBUTION:**											
(a)	Pack/seal shipping containers.....per container	320	2.00	**640.00**	3.00	**960.00**	1.50	**480.00**	2.50	**800.00**	2.00	**640.00**
	CONTRACTOR TOTALS			**$35,435.00**		**$26,884.50**		**$30,437.00**		**$28,515.00**		**$30,765.08**
	DISCOUNT		1.00%	**$354.35**	1.00%	**$268.85**	5.00%	**$1,521.85**	0.00%	**$0.00**	0.50%	**$153.83**
	DISCOUNTED TOTALS			**$35,080.65**		**$26,615.65**		**$28,915.15**		**$28,515.00**		**$30,611.25**

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Title: DEFENSE BILLBOARD

			TECHNA-GRAPHICS SVC.		THORNER PRESS		YORK GRAPHICS SVC.		BRO'S LITHOGRAPHING		CURRENT CONTRACTOR	
		BASIS OF	LEHIGHTON, PA		BUFFALO, NY		YORK, PA		CHICAGO, IL		BRO'S LITHOGRAPHING	
ITEM NO.	DESCRIPTION	AWARD	UNIT RATE	**COST**	UNIT RATE	**COST**	UNIT RATE	**COST**	UNIT RATE	**COST**	UNIT RATE	**COST**
I.	**PREPRESS:**											
(a)	Trim/Page-size unit produced from camera copy..											
	.....per side	12	48.00	**576.00**	40.00	**480.00**	4.00	**48.00**	10.00	**120.00**	7.00	**84.00**
(b)	Trim/Page-size unit produced from electronic file..											
	.....per side	16	15.00	**240.00**	40.00	**640.00**	7.95	**127.20**	10.00	**160.00**	10.00	**160.00**
	Color Corrected Four-color Process films of Illust:											
(c)	To 35 sq. in. image.....per set	1	45.00	**45.00**	50.00	**50.00**	150.00	**150.00**	110.00	**110.00**	110.00	**110.00**
(d)	Over 35 to 100 sq.in. image.....per set	1	60.00	**60.00**	100.00	**100.00**	200.00	**200.00**	140.00	**140.00**	140.00	**140.00**
(e)	Over 100 to 250 sq. in. image.....per set	1	110.00	**110.00**	250.00	**250.00**	300.00	**300.00**	240.00	**240.00**	240.00	**240.00**
(f)	Over 250 to 400 sq. in. image.....per set	3	165.00	**495.00**	350.00	**1,050.00**	325.00	**975.00**	380.00	**1,140.00**	340.00	**1,020.00**
(g)	Scanning.....per illustration	2	80.00	**160.00**	18.00	**36.00**	75.00	**150.00**	100.00	**200.00**	100.00	**200.00**
(h)	One-piece laminated color proof.....											
	.....per trim/page-size unit	3	115.00	**345.00**	200.00	**600.00**	170.00	**510.00**	115.00	**345.00**	115.00	**345.00**
(i)	System Timework.....per hour	1	60.00	**60.00**	75.00	**75.00**	65.00	**65.00**	60.00	**60.00**	60.00	**60.00**
II.	**PRINTING AND BINDING:**											
(a)	Per Product											
	Four-Color Process											
(1)	**Makeready and Setup Charges**	10	247.00	**2,470.00**	700.00	**7,000.00**	800.00	**8,000.00**	875.00	**8,750.00**	875.00	**8,750.00**
(2)	**Per 1,000 Copies**	261	145.45	**37,962.45**	88.25	**23,033.25**	80.00	**20,880.00**	90.00	**23,490.00**	80.00	**20,880.00**
	Pantone Ink Per Color											
(3)	**Makeready and Setup Charges**	1	61.75	**61.75**	400.00	**400.00**	100.00	**100.00**	80.00	**80.00**	220.00	**220.00**
(4)	**Per 1,000 Copies**	26	47.61	**1,237.86**	1.50	**39.00**	4.00	**104.00**	4.00	**104.00**	8.00	**208.00**
III.	**ADDITIONAL OPERATION:**											
(a)	Creating color transparency from oversized art/rigid											
	artboard.....per transparenc	1	55.00	**55.00**	200.00	**200.00**	115.00	**115.00**	110.00	**110.00**	110.00	**110.00**
IV.	**PACKING AND DISTRIBUTION:**											
(a)	Pack/seal shipping containers.....per container	320	5.00	**1,600.00**	2.00	**640.00**	1.00	**320.00**	1.60	**512.00**	1.60	**512.00**
	CONTRACTOR TOTALS			**$45,478.06**		**$34,593.25**		**$32,044.20**		**$35,561.00**		**$33,039.00**
	DISCOUNT		1.00%	**$454.78**	2.00%	**$691.87**	3.00%	**$961.33**	1.50%	**$533.42**	1.50%	**$495.59**
	DISCOUNTED TOTALS			**$45,023.28**		**$33,901.38**		**$31,082.87**		**$35,027.58**		**$32,543.41**