

Program No 3203-S Term TERM: DATE OF AWARD TO MARCH 31, 1999 (2004)  
 TITLE: U.S. ARMY WAR COLLEGE - COURSE MATERIALS

| ITEM NO | DESCRIPTION  | BASIS OF AWARD | EAGLE PRTG ALBANY NY | GRAPHIC DATA BURLGN N.J. | GRAY GRAPHICS CAP. HIS MD | MONITROS PUB MONTROSE PA | WESTERN GRAPHICS ST PAUL MIN |
|---------|--|----------------|----------------------|--------------------------|---------------------------|--------------------------|------------------------------|
|         |  | UNIT RATE      | COST                 | UNIT RATE                | COST                      | UNIT RATE                | COST                         |
| I.      | PRINTING AND BINDING   |                |                      |                          |                           |                          |                              |
| 1.      | SADDLE STITCHED: PRTG. IN A SINGLE INK COLOR, INCLUDING BINDING EACH PAGE        |                |                      |                          |                           |                          |                              |
| (1)     | MAKE READY AND/OR SETUP CHARGES  | 1,712          | 7,704.00             | 10,272.00                | 10,272.00                 | 7,704.00                 | 26,518.88                    |
| (2)     | FORMAT A   | 2,560          | 16,640.00            | 20,480.00                | 15,360.00                 | 11,520.00                | 58,496.00                    |
| (3)     | FORMAT B   |                |                      |                          |                           |                          |                              |
| (4)     | RUNNING CHARGES PER 100 COPIES   | 29,104         | 5,820.80             | 7,276.00                 | 6,402.88                  | 5,820.80                 | 17,462.40                    |
| (5)     | FORMAT A   | 44,812         | 13,443.60            | 13,443.60                | 9,858.64                  | 8,962.40                 | 43,467.64                    |
| (6)     | FORMAT B   |                |                      |                          |                           |                          |                              |
| 2.      | PERFECT BOUND: PRTG. IN A SINGLE INK COLOR, INCLUDING BINDING EACH PAGE          |                |                      |                          |                           |                          |                              |
| (1)     | MAKE READY AND/OR SETUP CHARGES  | 3,688          | 16,596.00            | 22,128.00                | 18,440.00                 | 16,596.00                | 65,166.96                    |
| (2)     | FORMAT A   | 792            | 5,148.00             | 6,336.00                 | 3,960.00                  | 3,564.00                 | 20,029.68                    |
| (3)     | FORMAT B   |                |                      |                          |                           |                          |                              |
| (4)     | RUNNING CHARGES PER 100 COPIES   | 62,696         | 12,539.20            | 15,674.00                | 18,808.80                 | 18,808.80                | 105,329.28                   |
| (5)     | FORMAT A   | 13,464         | 4,039.20             | 4,039.20                 | 2,692.80                  | 2,692.80                 | 27,331.92                    |
| (6)     | FORMAT B   |                |                      |                          |                           |                          |                              |
| 3.      | LOOSE-LEAF PRODUCTS: PRTG. IN A SINGLE INK COLOR, INCLUDING BINDING EACH PAGE    |                |                      |                          |                           |                          |                              |
| (1)     | MAKE READY AND/OR SETUP  | 132            | 594.00               | 792.00                   | 660.00                    | 594.00                   | 2,160.84                     |
| (2)     | FORMAT A   | 788            | 5,122.00             | 6,304.00                 | 3,940.00                  | 3,546.00                 | 18,683.48                    |
| (3)     | FORMAT B   |                |                      |                          |                           |                          |                              |
| (4)     | RUNNING CHARGES PER 100 COPIES   | 2,244          | 448.80               | 561.00                   | 448.80                    | 336.60                   | 3,523.08                     |
| (5)     | FORMAT A   | 13,396         | 4,018.80             | 4,018.80                 | 2,679.20                  | 2,009.40                 | 25,854.28                    |
| (6)     | FORMAT B   |                |                      |                          |                           |                          |                              |
| 4.      | FOLD-INS:  |                |                      |                          |                           |                          |                              |
| (a)     | PRTG. IN A SINGLE INK COLOR ON ONE SIDE ONLY, INCLUDING BINDING PER FOLD-IN UNIT |                |                      |                          |                           |                          |                              |
| (1)     | MAKE READY AND/OR SETUP CHARGES  | 6              | 360.00               | 300.00                   | 60.00                     | 60.00                    | 537.84                       |
| (2)     | FORMAT A   | 6              | 540.00               | 300.00                   | 60.00                     | 60.00                    | 655.98                       |
| (3)     | FORMAT B   |                |                      |                          |                           |                          |                              |
| (4)     | RUNNING PER 100 COPIES   | 102            | 408.00               | 408.00                   | 408.00                    | 408.00                   | 310.08                       |
| (5)     | FORMAT A   | 102            | 510.00               | 408.00                   | 408.00                    | 408.00                   | 487.56                       |
| (6)     | FORMAT B   |                |                      |                          |                           |                          |                              |
| (b)     | PRTG. ON SECOND SIDE (SAME INK COLOR AS FIRST SIDE) PER FOLD-IN UNIT             |                |                      |                          |                           |                          |                              |
| (1)     | MAKE READY AND/OR SETUP CHARGES  | 2              | 80.00                | 100.00                   | 10.00                     | 8.00                     | 116.54                       |
| (2)     | FORMAT A   | 2              | 140.00               | 100.00                   | 10.00                     | 8.00                     | 142.12                       |
| (3)     | FORMAT B   |                |                      |                          |                           |                          |                              |
| (4)     | RUNNING PER 100 COPIES   | 34             | 136.00               | 136.00                   | 102.00                    | 102.00                   | 36.04                        |
| (5)     | FORMAT A   | 34             | 170.00               | 136.00                   | 102.00                    | 102.00                   | 56.78                        |
| (6)     | FORMAT B   |                |                      |                          |                           |                          |                              |
| 5.      | ADDTL COLORS: PRTG. TEXT, COVERS AND/OR FOLD-INS IN AN ADDTL COLOR OR (COLORS)   |                |                      |                          |                           |                          |                              |
| (a)     | PRTG. TEXT OR COVER IN A COLOR IN ADDITION TO THE FIRST SINGLE INK COLOR         |                |                      |                          |                           |                          |                              |
| (1)     | PRESS RUN CHARGED FOR UNDER ITEMS 1, 2 AND 3, EACH PAGE                          | 64             | 960.00               | 1,920.00                 | 1,280.00                  | 1,280.00                 | 605.44                       |
| (2)     | FORMAT A   | 43             | 1,075.00             | 1,290.00                 | 860.00                    | 860.00                   | 540.94                       |
| (3)     | FORMAT B   |                |                      |                          |                           |                          |                              |
| (4)     | RUNNING PER 100 COPIES   | 1,088          | 217.60               | 326.40                   | 1,088.00                  | 1,088.00                 | 391.68                       |
| (5)     | FORMAT A   | 731            | 219.30               | 219.30                   | 731.00                    | 731.00                   | 328.95                       |
| (6)     | FORMAT B   |                |                      |                          |                           |                          |                              |
| (b)     | PRTG. FOLD-INS IN A COLOR IN ADDITION TO THE COLOR CHARGED FOR UNDER ITEM 4      |                |                      |                          |                           |                          |                              |
| (1)     | MAKE READY AND/OR SETUP CHARGES  | 6              | 90.00                | 180.00                   | 90.00                     | 60.00                    | 349.62                       |
| (2)     | FORMAT A   | 4              | 100.00               | 120.00                   | 60.00                     | 40.00                    | 284.24                       |
| (3)     | FORMAT B   |                |                      |                          |                           |                          |                              |
| (4)     | RUNNING CHARGES PER 100 COPIES   | 102            | 20.40                | 408.00                   | 102.00                    | 102.00                   | 119.34                       |
| (5)     | FORMAT A   |                |                      |                          |                           |                          |                              |

|     |      |   |        |       |                     |       |                     |       |                     |       |                     |       |                     |
|-----|------|---|--------|-------|---------------------|-------|---------------------|-------|---------------------|-------|---------------------|-------|---------------------|
| II. | (4)  | FORMAT B.....   | 68     | 0.30  | 20.40               | 4.00  | 272.00              | 1.00  | 68.00               | 1.00  | 68.00               | 1.83  | 124.44              |
|     |      | PAPER: PER 100 LEAVES   |        |       |                     |       |                     |       |                     |       |                     |       |                     |
|     | (5)  | WHITE OFFSET BOOK (75 G/M2 (60 LB) OR WHITE WRITING (75 G/M2 (20 LB))   | 43,908 | 0.55  | 24,149.40           | 0.49  | 21,514.92           | 0.60  | 26,344.80           | 0.55  | 24,149.40           | 0.56  | 24,588.48           |
|     | (6)  | FORMAT A.....   | 34,568 | 0.55  | 19,012.40           | 0.69  | 23,851.92           | 0.64  | 22,123.52           | 0.55  | 19,012.40           | 0.90  | 31,111.20           |
|     | (7)  | WHITE OFFSET BOOK (90 G/M2 (60 LB))   | 916    | 0.60  | 549.60              | 1.00  | 916.00              | 0.68  | 622.88              | 0.75  | 687.00              | 0.64  | 586.24              |
|     | (8)  | FORMAT A.....   | 0      | 0.70  | 0.00                | 1.50  | 0.00                | 0.72  | 0.00                | 0.75  | 0.00                | 1.06  | 0.00                |
|     | (9)  | COLOR WRITING (75 G/M2 (20 LB))   | 58     | 1.30  | 75.40               | 1.50  | 87.00               | 1.10  | 63.80               | 1.20  | 69.60               | 1.06  | 61.48               |
|     | (10) | FORMAT A.....   | 350    | 1.50  | 525.00              | 2.00  | 700.00              | 1.20  | 420.00              | 1.20  | 420.00              | 1.22  | 427.00              |
|     | (11) | WHITE LITHO COATED BOOK (105 G/M2 (70 LB))  | 916    | 1.50  | 1,374.00            | 1.25  | 1,145.00            | 1.35  | 1,236.60            | 1.50  | 1,374.00            | 1.38  | 1,264.08            |
|     | (12) | FORMAT A.....   | 0      | 1.80  | 0.00                | 2.50  | 0.00                | 1.60  | 0.00                | 1.50  | 0.00                | 2.29  | 0.00                |
|     | (13) | WHITE VELLUM-FINISH COVER (135G/M2 (50 LB))   | 92     | 2.75  | 253.00              | 4.00  | 368.00              | 3.00  | 276.00              | 3.00  | 276.00              | 1.30  | 119.60              |
|     | (14) | FORMAT A.....   | 70     | 3.50  | 245.00              | 5.00  | 350.00              | 3.00  | 210.00              | 3.00  | 210.00              | 1.98  | 138.60              |
|     | (15) | COLOR VELLUM-FINISH COVER (135 G/M2 (50 LB))  | 305    | 3.75  | 1,143.75            | 5.00  | 1,525.00            | 4.00  | 1,220.00            | 4.00  | 1,220.00            | 1.49  | 454.45              |
|     | (16) | FORMAT A.....   | 684    | 4.50  | 3,078.00            | 6.00  | 4,104.00            | 4.00  | 2,736.00            | 4.00  | 2,736.00            | 2.32  | 1,586.88            |
|     | (17) | WHITE VELLUM-FINISH COVER (175 G/M2 (65 LB))  | 28     | 4.75  | 133.00              | 6.00  | 168.00              | 4.50  | 126.00              | 5.00  | 140.00              | 1.71  | 47.88               |
|     | (18) | FORMAT A.....   | 32     | 5.75  | 184.00              | 7.00  | 224.00              | 4.50  | 144.00              | 5.00  | 160.00              | 2.64  | 84.48               |
|     | (19) | WHITE LITHO COATED COVER (215 G/M2 (80 LB))   | 901    | 6.00  | 5,406.00            | 7.00  | 6,307.00            | 5.00  | 4,505.00            | 6.00  | 5,406.00            | 3.37  | 3,036.37            |
|     | (20) | FORMAT A.....   | 234    | 7.50  | 1,755.00            | 8.00  | 1,872.00            | 5.00  | 1,170.00            | 6.00  | 1,404.00            | 5.02  | 1,174.68            |
|     | (21) | FILMS: PER FILM   |        |       |                     |       |                     |       |                     |       |                     |       |                     |
|     | (22) | PAGE-SIZE UNIT:   |        |       |                     |       |                     |       |                     |       |                     |       |                     |
|     | (23) | FORMAT A.....   | 5,089  | 1.25  | 6,361.25            | 1.50  | 7,633.50            | 1.00  | 5,089.00            | 1.00  | 5,089.00            | 1.89  | 9,618.21            |
|     | (24) | FORMAT B.....   | 3,998  | 1.50  | 5,997.00            | 2.00  | 7,996.00            | 1.00  | 3,998.00            | 1.00  | 3,998.00            | 2.96  | 11,834.08           |
|     | (25) | LINE  |        |       |                     |       |                     |       |                     |       |                     |       |                     |
|     | (26) | FORMAT A.....   | 10     | 1.00  | 10.00               | 5.00  | 50.00               | 5.00  | 50.00               | 4.00  | 40.00               | 12.84 | 128.40              |
|     | (27) | FORMAT B.....   | 10     | 1.50  | 15.00               | 5.00  | 50.00               | 5.00  | 50.00               | 4.00  | 40.00               | 18.23 | 182.30              |
|     | (28) | SQUARE-FINISH HALFTONE  |        |       |                     |       |                     |       |                     |       |                     |       |                     |
|     | (29) | FORMAT A.....   | 50     | 8.00  | 400.00              | 10.00 | 500.00              | 10.00 | 500.00              | 8.00  | 400.00              | 18.63 | 931.50              |
|     | (30) | FORMAT B.....   | 40     | 10.00 | 400.00              | 10.00 | 400.00              | 10.00 | 400.00              | 8.00  | 320.00              | 26.44 | 1,057.60            |
|     | (31) | STRIP-INS(INCLUDING FILM)PER STRIP-IN.....  | 30     | 3.00  | 90.00               | 5.00  | 150.00              | 4.50  | 135.00              | 3.00  | 90.00               | 9.00  | 270.00              |
|     | (32) | ADDITIONAL OPERATIONS:  |        |       |                     |       |                     |       |                     |       |                     |       |                     |
|     | (33) | KRAFT WRAPPING OR SHRINK-FILM PACKAGING EACH PACKAGE.....   | 3,287  | 0.25  | 821.75              | 0.00  | 0.00                | 0.20  | 657.40              | 0.20  | 657.40              | 0.57  | 1,873.59            |
|     | (34) | PERFORATING (SLIT OR SLOT) OFF THE FOLD PER 100 LEAVES.....   | 340    | 2.75  | 935.00              | 0.00  | 0.00                | 2.00  | 680.00              | 2.00  | 680.00              | 2.25  | 765.00              |
|     | (35) | ADDT'L FOLDING (PRODUCTS 16 PAGES OR LESS) PER 100 COPIES.....  | 68     | 5.00  | 340.00              | 0.00  | 0.00                | 5.00  | 340.00              | 5.00  | 340.00              | 9.14  | 621.52              |
|     | (36) | BANDING WITH KRAFT PAPER BANDS....PER 100 BANDS.....  | 17     | 15.00 | 255.00              | 0.00  | 0.00                | 15.00 | 255.00              | 15.00 | 255.00              | 36.00 | 612.00              |
|     | (37) | LIPPING OR ANGLE CUTTING (AT CONTRACTOR OPTION) FOLD-INS OVER PAGE DEPTH PER 100 FOLDINS.....                                 | 17     | 25.00 | 425.00              | 0.00  | 0.00                | 20.00 | 340.00              | 20.00 | 340.00              | 4.50  | 76.50               |
|     | (38) | INSERTING SEPARATOR SHEET...PER 100 LEAVES.....   | 34     | 7.00  | 238.00              | 0.00  | 0.00                | 10.00 | 340.00              | 10.00 | 340.00              | 6.25  | 212.50              |
|     | (39) | DRILLING (EACH RUN) PER 100 LEAVES.....   | 20,672 | 0.06  | 1,240.32            | 0.00  | 0.00                | 0.05  | 1,033.60            | 0.04  | 826.88              | 0.23  | 4,754.56            |
|     | (40) | SEAL-O-MATIC OR SIMILAR SEALING...PER 100 COPIES.....   | 72     | 3.00  | 216.00              | 0.00  | 0.00                | 5.00  | 360.00              | 4.00  | 288.00              | 4.80  | 345.60              |
|     | (41) | PACKING AND SEALING FOR DISTRIBUTION: BULK SHIPMENTS (OTHER THAN MAIL): WRAPPING OR TYING - SHIPPING BUNDLES EACH BUNDLE..... | 203    | 1.25  | 253.75              | 0.00  | 0.00                | 1.00  | 203.00              | 1.00  | 203.00              | 0.50  | 101.50              |
|     | (42) | PACKING AND SEALING SHIPPING CONTAINERS (UP TO APPROX. 20.4 KG (45 LB CAPACITY EACH CONTAINER.....                            | 2,662  | 1.50  | 3,993.00            | 0.50  | 1,331.00            | 1.25  | 3,327.50            | 1.00  | 2,662.00            | 2.00  | 5,324.00            |
|     | (43) | PALLETIZING...EACH PALLET.....  | 133    | 18.00 | 2,394.00            | 0.00  | 0.00                | 10.00 | 1,330.00            | 12.00 | 1,596.00            | 38.80 | 5,160.40            |
|     | (44) | <b>CONTRACTOR TOTALS</b>  |        | 2.00% | <b>\$179,429.72</b> | 1.00% | <b>\$199,191.64</b> | 1.00% | <b>\$179,249.22</b> | 1.00% | <b>\$162,969.48</b> | 0.00% | <b>\$527,662.71</b> |
|     | (45) | <b>DISCOUNT</b>   |        |       | <b>\$3,588.59</b>   |       | <b>\$1,991.92</b>   |       | <b>\$1,792.49</b>   |       | <b>\$0.00</b>       |       | <b>\$0.00</b>       |

DISCOUNTED TOTALS

\$175,841.13

\$197,199.72

\$177,456.73

\$162,969.48

\$527,662.71

AWARDED