

TITLE: THE NAVAL RESERVIST

ITEM NO.	DESCRIPTION	BASIS OF AWARD	GATEWAY PRESS, INC. Louisville, KY	GANNETT PRINT & PUB. Pensacola, FL
			UNIT RATE	COST
I.	ELECTRONIC PREPRESS		\$0.00	\$0.00
(a)	Trim/Page-Size unit produced from electronic file..pe	1024	\$5.00	\$5,120.00
(b)	Color Proofs-----per trim/page-size unit.....	496	\$25.00	\$12,400.00
(c)	Dylux Proofs-----per trim/page-size unit.....	496	\$6.00	\$2,976.00
(d)	System Timework-----per hour.....	6	\$75.00	\$450.00
II.	ADDITIONAL OPERATIONS		\$0.00	\$0.00
(a)	16-page plus cover pamphlet print in 4 color process		\$0.00	\$0.00
1.	Makeready and/or Setup.....	1	\$4,177.00	\$4,177.00
2.	Running Per 1,000 Copies.....	110	\$199.69	\$21,965.90
(b)	20-page plus cover pamphlet print in 4 color process		\$0.00	\$0.00
1.	Makeready and/or Setup.....	9	\$5,915.00	\$53,235.00
2.	Running Per 1,000 Copies.....	990	\$228.47	\$226,185.30
(c)	24-page plus cover pamphlet print in 4 color process		\$0.00	\$0.00
1.	Makeready and/or Setup.....	1	\$5,789.00	\$5,789.00
2.	Running Per 1,000 Copies.....	110	\$247.36	\$27,209.60
(d)	28-page plus cover pamphlet print in 4 color process		\$0.00	\$0.00
1.	Makeready and/or Setup.....	1	\$7,527.00	\$7,527.00
2.	Running Per 1,000 Copies.....	110	\$276.14	\$30,375.40
(e)	Print an additional spot Pantone color-----		\$0.00	\$0.00
1.	Makeready and/or Setup.....	32	\$81.00	\$2,592.00
2.	Running Per 1,000 Copies.....	3520	\$11.43	\$40,233.60
III.	ADDITIONAL OPERATIONS		\$0.00	\$0.00
(a)	Replication of CD ROM's -----per CD.....	110000	\$0.45	\$49,500.00
IV.	MAILING		\$0.00	\$0.00
(a)	Create & store mailing list-----pe	1100	\$1.00	\$1,100.00
(b)	Updat Mailing Lists		\$0.00	\$0.00
(I)	Add addresses-----pe	110	\$1.00	\$110.00
(II)	Delete addresses-----pe	110	\$1.00	\$110.00
(c)	Mail - affix labels or driect printing on single cop	13200	\$2.00	\$26,400.00
(d)	Bulk shipments-----per shipping	12	\$240.00	\$2,880.00
V.	AUTHOR'S ALTERATIONS		\$0.00	\$0.00
(a)	Author's Alterations-----per line.....	120	\$10.00	\$1,200.00
	TRIM SIZE:		\$0.00	\$0.00
	BIDDER TO INDICATE TRIZE HE PROPOSES TO USE		\$0.00	\$0.00
			\$0.00	\$0.00
			\$0.00	\$0.00
	CONTRACTOR TOTALS			\$518,895.80
	DISCOUNT		2.00%	\$10,377.92
	DISCOUNTED TOTALS			\$508,517.88

THE JOHN ROBERTS CO. Minneapolis, MN		PHOENIX LITHO Philadelphia, PA		EVATONE, INC. Clearwater, FL		AMERICAN LITHOGRAPHERS Sacramento, CA	
UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
	\$0.00		\$0.00		\$0.00		\$0.00
\$28.00	\$28,672.00	\$4.50	\$4,608.00	NO CHARGE	\$0.00		\$6.20
\$6.80	\$3,372.80	\$23.00	\$11,408.00	NO CHARGE	\$0.00		\$3.35
\$4.00	\$1,984.00	\$4.00	\$1,984.00	NO CHARGE	\$0.00		\$4.00
\$68.00	\$408.00	\$100.00	\$600.00	NO CHARGE	\$0.00		\$99.00
	\$0.00		\$0.00		\$0.00		\$0.00
	\$0.00		\$0.00		\$0.00		\$0.00
\$1,360.00	\$1,360.00	\$3,300.00	\$3,300.00	NO CHARGE	\$0.00		\$5,741.00
\$138.00	\$15,180.00	\$145.00	\$15,950.00		\$373.61	\$41,097.10	\$198.00
	\$0.00		\$0.00		\$0.00		\$0.00
\$1,610.00	\$14,490.00	\$4,700.00	\$42,300.00	NO CHARGE	\$0.00		\$7,086.00
\$153.00	\$151,470.00	\$204.00	\$201,960.00		\$431.98	\$427,660.20	\$226.00
	\$0.00		\$0.00		\$0.00		\$0.00
\$1,840.00	\$1,840.00	\$4,950.00	\$4,950.00	NO CHARGE	\$0.00		\$7,305.00
\$180.00	\$19,800.00	\$210.00	\$23,100.00		\$460.41	\$50,645.10	\$248.00
	\$0.00		\$0.00		\$0.00		\$0.00
\$2,205.00	\$2,205.00	\$5,500.00	\$5,500.00	NO CHARGE	\$0.00		\$8,490.00
\$210.00	\$23,100.00	\$260.00	\$28,600.00		\$558.61	\$61,447.10	\$274.00
	\$0.00		\$0.00		\$0.00		\$0.00
\$50.00	\$1,600.00	\$450.00	\$14,400.00	NO CHARGE	\$0.00		\$44.00
\$45.00	\$158,400.00	\$6.50	\$22,880.00	NO CHARGE	\$0.00		\$2.50
	\$0.00		\$0.00		\$0.00		\$0.00
\$0.55	\$60,500.00	\$0.42	\$46,200.00		\$0.35	\$38,500.00	\$0.75
	\$0.00		\$0.00		\$0.00		\$0.00
\$0.58	\$638.00	\$0.15	\$165.00	NO CHARGE	\$0.00		\$9.00
	\$0.00		\$0.00		\$0.00		\$0.00
\$180.00	\$19,800.00	\$31.50	\$3,465.00	NO CHARGE	\$0.00		\$21.00
\$180.00	\$19,800.00	\$25.00	\$2,750.00	NO CHARGE	\$0.00		\$21.00
\$1.80	\$23,760.00	\$3.15	\$41,580.00		\$6.00	\$79,200.00	\$1.575
\$35.00	\$420.00	\$125.00	\$1,500.00	NO CHARGE	\$0.00		\$3.00
	\$0.00		\$0.00		\$0.00		\$0.00
\$5.00	\$600.00	\$45.00	\$5,400.00	NO CHARGE	\$0.00		\$15.00
	\$0.00		\$0.00		\$0.00		\$0.00
	\$0.00		\$0.00		\$0.00		\$0.00
	\$0.00		\$0.00		\$0.00		\$0.00
	\$0.00		\$0.00		\$0.00		\$0.00
	\$549,399.80		\$482,600.00		\$698,549.50		\$0.00
0.00%	\$0.00	5.00%	\$24,130.00		0.00%	\$0.00	0.00%
	\$549,399.80		\$458,470.00		\$698,549.50		\$0.00

		UNIVERSAL PRINTING CO.		WILCOX PRESS, INC.		PEAKE PRINTERS, INC.	
		DeSoto, TX		Ithaca, NY		Cheverly, MD	
COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE
\$0.00		\$0.00		\$0.00		\$0.00	
\$6,348.80	\$9.47	\$9,697.28		\$7.50	\$7,680.00	\$6.00	\$6,144.00
\$1,661.60	\$27.15	\$13,466.40		\$20.00	\$9,920.00	\$20.00	\$9,920.00
\$1,984.00	\$3.41	\$1,691.36		\$2.00	\$992.00	\$4.00	\$1,984.00
\$594.00	\$100.38	\$602.28		\$75.00	\$450.00	\$95.00	\$570.00
\$0.00		\$0.00			\$0.00		\$0.00
\$0.00		\$0.00			\$0.00		\$0.00
\$5,741.00	\$5,818.94	\$5,818.94		\$3,495.00	\$3,495.00	\$4,887.00	\$4,887.00
\$21,780.00	\$148.85	\$16,373.50		\$142.00	\$15,620.00	\$190.00	\$20,900.00
\$0.00		\$0.00			\$0.00		\$0.00
\$63,774.00	\$7,147.47	\$64,327.23		\$4,564.00	\$41,076.00	\$5,839.00	\$52,551.00
\$223,740.00	\$178.23	\$176,447.70		\$163.00	\$161,370.00	\$211.00	\$208,890.00
\$0.00		\$0.00			\$0.00		\$0.00
\$7,305.00	\$7,073.74	\$7,073.74		\$4,932.00	\$4,932.00	\$5,930.00	\$5,930.00
\$27,280.00	\$194.23	\$21,365.30		\$179.00	\$19,690.00	\$232.00	\$25,520.00
\$0.00		\$0.00			\$0.00		\$0.00
\$8,490.00	\$8,433.59	\$8,433.59		\$5,409.00	\$5,409.00	\$6,874.00	\$6,874.00
\$30,140.00	\$224.08	\$24,648.80		\$194.00	\$21,340.00	\$267.00	\$29,370.00
\$0.00		\$0.00			\$0.00		\$0.00
\$1,408.00	NO CHARGE	\$0.00		\$9.75	\$312.00	\$49.00	\$1,568.00
\$8,800.00	NO CHARGE	\$0.00		\$0.61	\$2,147.20	\$0.25	\$880.00
\$0.00		\$0.00			\$0.00		\$0.00
\$82,500.00	\$0.4500	\$49,500.00		\$0.75	\$82,500.00	\$0.30	\$33,000.00
\$0.00		\$0.00			\$0.00		\$0.00
\$9,900.00	NO CHARGE	\$0.00		\$0.55	\$605.00	\$1.00	\$1,100.00
\$0.00		\$0.00			\$0.00		\$0.00
\$2,310.00	NO CHARGE	\$0.00		\$0.30	\$33.00	\$35.00	\$3,850.00
\$2,310.00	NO CHARGE	\$0.00		\$0.30	\$33.00	\$18.00	\$1,980.00
\$20,790.00	\$3.35	\$44,220.00		\$0.45	\$5,940.00	\$1.85	\$24,420.00
\$36.00	\$15.15	\$181.80		\$0.85	\$10.20	\$2.00	\$24.00
\$0.00		\$0.00			\$0.00		\$0.00
\$1,800.00	\$3.79	\$454.80		\$2.00	\$240.00	\$10.00	\$1,200.00
\$0.00		\$0.00			\$0.00		\$0.00
\$0.00		\$0.00			\$0.00		\$0.00
\$0.00		\$0.00			\$0.00		\$0.00
\$0.00		\$0.00			\$0.00		\$0.00
\$528,692.40		\$444,302.72			\$383,794.40		\$441,562.00
\$0.00	1.00%	\$4,443.03		2.00%	\$7,675.89	1.00%	\$4,415.62
\$528,692.40		\$439,859.69			\$376,118.51		\$437,146.38

EVOLUTION IMPRESSIONS		COLONIAL PRINT, INC.		MONARCH LITHO, INC.	
Rochester, NY		Miami, FL		Montebello, CA	
UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
	\$0.00		\$0.00		\$0.00
\$8.75	\$8,960.00	\$2.50	\$2,560.00	\$10.00	\$10,240.00
\$17.50	\$8,680.00	\$25.00	\$12,400.00	\$30.00	\$14,880.00
\$2.00	\$992.00	\$2.00	\$992.00	\$3.50	\$1,736.00
\$85.00	\$510.00	\$50.00	\$300.00	\$75.00	\$450.00
	\$0.00		\$0.00		\$0.00
	\$0.00		\$0.00		\$0.00
\$2,425.00	\$2,425.00	\$2,045.00	\$2,045.00	\$1,660.00	\$1,660.00
\$237.70	\$26,147.00	\$149.34	\$16,427.40	\$225.00	\$24,750.00
	\$0.00		\$0.00		\$0.00
\$3,232.00	\$29,088.00	\$3,044.00	\$27,396.00	\$2,160.00	\$19,440.00
\$279.15	\$276,358.50	\$180.01	\$178,209.90	\$266.00	\$263,340.00
	\$0.00		\$0.00		\$0.00
\$3,463.00	\$3,463.00	\$2,305.00	\$2,305.00	\$2,160.00	\$2,160.00
\$317.00	\$34,870.00	\$201.98	\$22,217.80	\$301.00	\$33,110.00
	\$0.00		\$0.00		\$0.00
\$4,357.00	\$4,357.00	\$3,464.00	\$3,464.00	\$2,760.00	\$2,760.00
\$365.00	\$40,150.00	\$298.90	\$32,879.00	\$342.00	\$37,620.00
	\$0.00		\$0.00		\$0.00
\$32.00	\$1,024.00	\$512.63	\$16,404.16	\$85.00	\$2,720.00
\$0.80	\$2,816.00	\$9.18	\$32,313.60	\$3.00	\$10,560.00
	\$0.00		\$0.00		\$0.00
\$0.83	\$91,300.00	\$0.45	\$49,500.00	\$0.37	\$40,700.00
	\$0.00		\$0.00		\$0.00
\$52.00	\$57,200.00	\$50.00	\$55,000.00	\$25.00	\$27,500.00
	\$0.00		\$0.00		\$0.00
\$30.00	\$3,300.00	\$30.00	\$3,300.00	\$35.00	\$3,850.00
\$25.00	\$2,750.00	\$15.00	\$1,650.00	\$35.00	\$3,850.00
\$2.15	\$28,380.00	\$3.00	\$39,600.00	\$5.00	\$66,000.00
\$1.50	\$18.00	\$1.00	\$12.00	\$2.50	\$30.00
	\$0.00		\$0.00		\$0.00
\$2.00	\$240.00	\$10.00	\$1,200.00	\$10.00	\$1,200.00
	\$0.00		\$0.00		\$0.00
	\$0.00		\$0.00		\$0.00
	\$0.00		\$0.00		\$0.00
	\$0.00		\$0.00		\$0.00
	\$623,028.50		\$500,175.86		\$568,556.00
0.25%	\$1,557.57	2.00%	\$10,003.52	2.00%	\$11,371.12
	\$621,470.93		\$490,172.34		\$557,184.88

