

TITLE: DIALOGO

ITEM NO.	DESCRIPTION	BASIS OF AWARD	BROS.' LITHOGRAPHY Chicago, IL	MONARCH LITHO, INC. Montelello, CA	NIAGARA PRINTING Niagara Falls, NY
			UNIT RATE	COST	UNIT RATE
I.	FILMS			\$0.00	\$0.00
(a)	Stripping furnished four-color process film 11 furnished base neg. containing background graph and text.....per 4-color illustration.....	4	\$22.00	\$88.00	\$25.00
	Proofs or revised proofs			\$0.00	\$0.00
(b)	Dylux, or similar proofs.....per trim/page-size	416	\$1.50	\$624.00	\$2.00
(c)	Cromalin proofs or similar.....per trim/page-size	208	\$23.00	\$4,784.00	\$25.00
(d)	Timework.....per hour.....	4	\$60.00	\$240.00	\$60.00
II.	PRINTING & BINDING TEXT PAGES			\$0.00	\$0.00
	Four-Color Process			\$0.00	\$0.00
	(Per page			\$0.00	\$0.00
1.	Makeready and/or Setup.....	192	\$65.00	\$12,480.00	\$61.50
2.	Running Per 1,000 Copies.....	1920	\$8.00	\$15,360.00	\$8.00
	Each Additional Pantone Color of Ink			\$0.00	\$0.00
3.	Makeready and/or Setup.....	8	\$30.00	\$240.00	\$45.00
4.	Running Per 1,000 Copies.....	80	\$3.75	\$300.00	\$3.00
	COVER PAGES			\$0.00	\$0.00
	(Per page			\$0.00	\$0.00
1.	Makeready and/or Setup.....	16	\$135.00	\$2,160.00	\$135.00
2.	Running Per 1,000 Copies.....	160	\$16.00	\$2,560.00	\$14.00
	Each Additional Pantone Color of Ink			\$0.00	\$0.00
3.	Makeready and/or Setup.....	4	\$30.00	\$120.00	\$45.00
4.	Running Per 1,000 Copies.....	40	\$1.20	\$48.00	\$3.00
III.	PAPER Per 1,000 leaves			\$0.00	\$0.00
	White No. 2 Coated Text, Gloss Finish (80#).....	960	\$13.50	\$12,960.00	\$10.00
(b)	White No. 2 Coated Text, Gloss Finish (60#).....	80	\$24.00	\$1,920.00	\$20.00
IV.	ADDITIONAL OPERATIONS			\$0.00	\$0.00
(a)	Drilling (calendar issue).....per 100 leaves.....	2400	\$0.20	\$480.00	\$0.15
V.	PACKING & SEALING FOR DISTRIBUTION			\$0.00	\$0.00
1.	Bulk Shipments (other than by mail)			\$0.00	\$0.00
(a)	Packing & sealing ship containers...each conta	80	\$1.25	\$100.00	\$1.25
(b)	Palletizing.....each pallet.....	4	\$20.00	\$80.00	\$20.00
2.	Mailing includes affixing labels & delivery to			\$0.00	\$0.00
(a)	Single or multiple copies in kraft envelope...ea	504	\$0.55	\$277.20	\$0.55
(b)	Single or multiple copies over 2#, up to 12#, or wrapped in shipping bundles (maximum gross each bag or bundle.....	8	\$0.75	\$6.00	\$0.75
(c)	Quantities over 12#, up to 24# wrapped in ship or packed in shipping containers, at contracto			\$0.00	\$0.00
	(max. gross weight 27#).....each bundle or contai	4	\$1.00	\$4.00	\$1.00
(d)	Quantities over 24# up to 36#, packed in shipp (max. gross weight 40#).....each container.....	388	\$1.50	\$582.00	\$1.50
(e)	Completing & affixing U.S. Postal Service form	836	\$2.00	\$1,672.00	\$0.50
	CONTRACTOR TOTALS			\$56,997.20	
	DISCOUNT		1.50%	\$854.96	2.00%
	DISCOUNTED TOTALS			\$56,142.24	

* SPRUCE PRINTING CO.		* WENDEL PRINTING		* ALLEN WAYNE LTD.		* CURRENT CONTRACTOR	
* CITY, STATE		* New Orleans, LA		* Chantilly, VA		* Allen Wayne, Ltd.	
COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE
\$0.00		\$0.00		\$0.00		\$0.00	
\$0.00		\$0.00		\$0.00		\$0.00	
\$0.00		\$0.00		\$0.00		\$0.00	
\$100.00	\$25.00	\$100.00	\$10.00	\$40.00	\$10.00	\$40.00	\$10.00
\$0.00		\$0.00		\$0.00		\$0.00	
\$624.00	\$2.00	\$832.00	\$10.00	#####	\$3.00	#####	\$1.50
#####	\$15.00	\$3,120.00	\$30.00	#####	\$25.00	#####	\$15.00
\$300.00	\$30.00	\$120.00	\$30.00	\$120.00	\$65.00	\$260.00	\$65.00
\$0.00		\$0.00		\$0.00		\$0.00	
\$0.00		\$0.00		\$0.00		\$0.00	
\$0.00		\$0.00		\$0.00		\$0.00	
#####	\$45.00	\$8,640.00	\$100.00	#####	\$70.00	#####	\$50.50
#####	\$5.50	#####	\$10.00	#####	\$5.00	#####	\$3.50
\$0.00		\$0.00		\$0.00		\$0.00	
\$120.00	\$15.00	\$120.00	\$25.00	\$200.00	\$10.00	\$80.00	\$10.00
\$120.00	\$1.00	\$80.00	\$4.00	\$320.00	\$0.50	\$40.00	\$0.50
\$0.00		\$0.00		\$0.00		\$0.00	
\$0.00		\$0.00		\$0.00		\$0.00	
#####	\$115.00	\$1,840.00	\$100.00	#####	\$275.00	#####	\$125.00
#####	\$6.50	\$1,040.00	\$10.00	#####	\$25.00	#####	\$8.50
\$0.00		\$0.00		\$0.00		\$0.00	
\$180.00	\$15.00	\$60.00	\$25.00	\$100.00	\$1.00	\$4.00	\$1.00
\$120.00	\$1.00	\$40.00	\$4.00	\$160.00	\$0.50	\$20.00	\$0.50
\$0.00		\$0.00		\$0.00		\$0.00	
#####	\$12.50	#####	\$15.00	#####	\$30.00	#####	\$16.00
#####	\$15.00	\$1,200.00	\$25.00	#####	\$58.00	#####	\$26.00
\$0.00		\$0.00		\$0.00		\$0.00	
\$360.00	\$0.10	\$240.00	\$2.00	#####	\$0.50	#####	\$0.10
\$0.00		\$0.00		\$0.00		\$0.00	
\$0.00		\$0.00		\$0.00		\$0.00	
\$100.00	\$3.00	\$240.00	\$3.00	\$240.00	\$3.50	\$280.00	\$0.23
\$80.00	\$15.00	\$60.00	\$35.00	\$140.00	\$0.95	\$3.80	\$0.53
\$0.00		\$0.00		\$0.00		\$0.00	
\$504.00	\$1.60	\$806.40	\$3.00	#####	\$2.25	#####	\$4.06
\$0.00		\$0.00		\$0.00		\$0.00	
\$0.00		\$0.00		\$0.00		\$0.00	
\$16.00	\$2.00	\$16.00	\$3.00	\$24.00	\$2.00	\$16.00	\$4.06
\$0.00		\$0.00		\$0.00		\$0.00	
\$0.00		\$0.00		\$0.00		\$0.00	
\$8.00	\$2.50	\$10.00	\$3.00	\$12.00	\$3.00	\$12.00	\$4.06
\$0.00		\$0.00		\$0.00		\$0.00	
\$776.00	\$2.75	\$1,067.00	\$3.00	#####	\$4.00	#####	\$4.06
\$0.00	\$0.50	\$418.00	\$3.00	#####	\$3.00	#####	\$0.55
\$0.00		\$0.00		\$0.00		\$0.00	
#####		#####		#####		#####	
\$806.00	1.00%	\$425.09	2.00%	#####	2.00%	#####	0.00%
#####		#####		#####		#####	