

Program No. C692-S Term August 1, 2002 To July 31, 2003								
Title: MANUALS & CATALOGS & REPORTS								
			GOODWAY GRAPHICS		McDONALD & EUDY		CURRENT CONTRACTOR	
			SPRINGFIELD, VA		TEMPLE HILLS, MD		McDONALD & EUDY	
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	PREPRESS:							
(a)	Trim/page size unit produced from electronic media.....per page	332	10.00	3,320.00	6.00	1,992.00	7.00	2,324.00
(b)	Square-finish halftone.....per illustration	15	10.00	150.00	9.00	135.00	9.00	135.00
(c)	Line illustration.....per illustration	15	7.00	105.00	6.00	90.00	6.00	90.00
(d)	Composite Blueprint, Dylux, or similar proofs.....per trim/page-size unit	10	4.50	45.00	4.00	40.00	4.00	40.00
II.	PRINTING AND BINDING:							
	Up To 6 x9" Publications:							
(a)	Saddle stitched.....per page							
	<i>Black Ink or a Color other than Black</i>							
(1)	Makeready and Setup Charges	84	5.50	462.00	5.00	420.00	5.00	420.00
(2)	Per 100 Copies	4,200	0.25	1,050.00	0.24	1,008.00	0.24	1,008.00
	<i>Each Additional Color of Ink</i>							
(3)	Makeready and Setup Charges	4	40.00	160.00	35.00	140.00	35.00	140.00
(4)	Per 100 Copies	600	1.00	600.00	0.50	300.00	0.50	300.00
	8 1/2 x 11" Publications:							
(b)	Saddle stitched.....per page							
	<i>Black Ink or a Color other than Black</i>							
(1)	Makeready and Setup Charges	404	6.50	2,626.00	6.00	2,424.00	6.00	2,424.00
(2)	Per 100 Copies	15,422	0.25	3,855.50	0.23	3,547.06	0.25	3,855.50
	<i>Each Additional Color of Ink</i>							
(3)	Makeready and Setup Charges	16	35.00	560.00	25.00	400.00	25.00	400.00
(4)	Per 100 Copies	1,304	0.50	652.00	0.25	326.00	0.25	326.00
(c)	Side-wire stitched.....per page							
	<i>Black Ink or a Color other than Black</i>							
(1)	Makeready and Setup Charges	384	6.50	2,496.00	5.25	2,016.00	5.25	2,016.00
(2)	Per 100 Copies	1,356	0.25	339.00	0.20	271.20	0.20	271.20
	<i>Each Additional Color of Ink</i>							
(3)	Makeready and Setup Charges	4	35.00	140.00	25.00	100.00	25.00	100.00
(4)	Per 100 Copies	14	0.50	7.00	0.25	3.50	0.25	3.50
(d)	Perfect-bound.....per page							
	<i>Black Ink or a Color other than Black</i>							
(1)	Makeready and Setup Charges	468	5.50	2,574.00	4.25	1,989.00	4.25	1,989.00
(2)	Per 100 Copies	11,122	0.20	2,224.40	0.14	1,557.08	0.14	1,557.08
	<i>Each Additional Color of Ink</i>							
(3)	Makeready and Setup Charges	160	35.00	5,600.00	20.00	3,200.00	20.00	3,200.00
(4)	Per 100 Copies	2,792	0.50	1,396.00	0.20	558.40	0.25	698.00
(e)	Complete Covers for 6 x 9" Publications							
	<i>Printing in Two Colors of Ink</i>							
(1)	Makeready and Setup Charges	3	150.00	450.00	125.00	375.00	125.00	375.00
(2)	Per 100 Copies	150	3.50	525.00	2.00	300.00	2.00	300.00
	<i>Each Additional Color of Ink</i>							
(3)	Makeready and Setup Charges	1	150.00	150.00	125.00	125.00	125.00	125.00
(4)	Per 100 Copies	50	5.00	250.00	2.00	100.00	2.00	100.00
(f)	Complete Covers for 8-1/2 x 11" Publications							
	<i>Printing in Two Colors of Ink</i>							
(1)	Makeready and Setup Charges	13	150.00	1,950.00	100.00	1,300.00	100.00	1,300.00
(2)	Per 100 Copies	500	3.50	1,750.00	2.00	1,000.00	2.00	1,000.00
	<i>Each Additional Color of Ink</i>							
(3)	Makeready and Setup Charges	4	150.00	600.00	100.00	400.00	100.00	400.00
(4)	Per 100 Copies	118	5.00	590.00	2.00	236.00	2.00	236.00

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ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
II. PRINTING AND BINDING:								
(g)	Complete Covers for 6 x 9" Publication <i>Four-color Process</i>							
(1)	Makeready and Setup Charges	1	500.00	500.00	450.00	450.00	450.00	450.00
(2)	Per 100 Copies	100	50.00	5,000.00	6.00	600.00	6.00	600.00
<i>Varnishing</i>								
(3)	Makeready and Setup Charges	1	75.00	75.00	75.00	75.00	75.00	75.00
(4)	Per 100 Copies	100	5.00	500.00	2.00	200.00	2.00	200.00
(h)	Complete Covers for 8-1/2 x 11" Publication <i>Four-color Process</i>							
(1)	Makeready and Setup Charges	8	500.00	4,000.00	475.00	3,800.00	475.00	3,800.00
(2)	Per 100 Copies	40	50.00	2,000.00	7.00	280.00	7.00	280.00
<i>Varnishing</i>								
(3)	Makeready and Setup Charges	8	75.00	600.00	75.00	600.00	75.00	600.00
(4)	Per 100 Copies	40	5.00	200.00	3.00	120.00	3.00	120.00
III. PAPER: Per 100 Leaves								
(a)	White Offset Book, 60-lbs or White Writing, 20-lb							
(1)	Up to 6 x 9"	2,100	0.65	1,365.00	0.53	1,113.00	0.53	1,113.00
(2)	8 1/2 x 11"	1,167	0.65	758.55	0.62	723.54	0.62	723.54
(b)	White Matte Coated Offset Book, 60-lb							
(2)	8 1/2 x 11"	4,533	1.40	6,346.20	1.15	5,212.95	1.15	5,212.95
(c)	White Matte Coated Offset Book, 70-lb							
(2)	8 1/2 x 11"	2,640	1.50	3,960.00	1.25	3,300.00	1.25	3,300.00
(d)	White Litho Coated Book, 70-lb							
(2)	8 1/2 x 11"	5,610	1.50	8,415.00	1.15	6,451.50	1.15	6,451.50
(e)	White Litho Coated Cover, 80-lb							
(1)	Up to 6 x 9"	300	6.00	1,800.00	2.00	600.00	2.00	600.00
(2)	8 1/2 x 11"	795	6.00	4,770.00	3.25	2,583.75	3.25	2,583.75
(f)	White Vellum-Finish Cover, 50-lb							
(2)	8 1/2 x 11"	205	4.00	820.00	2.25	461.25	2.00	410.00
(g)	White Cast Coated							
(1)	Up to 6 x 9"	200	8.50	1,700.00	4.00	800.00	4.00	800.00
(2)	8 1/2 x 11"	80	8.50	680.00	6.00	480.00	6.00	480.00
IV. ADDITIONAL OPERATIONS:								
(a)	Wrap or shrink-film packaging..... per copy	240	0.25	60.00	0.25	60.00	0.25	60.00
(b)	Drilling..... per 100 leaves	276	0.10	27.60	0.07	19.32	0.07	19.32
V. PACKING:								
1.	Bulk shipments (other than mail):							
	Pack/seal shipping containers..... per container	381	1.50	571.50	1.50	571.50	1.50	571.50
2.	Mailing:							
(a)	Affix furnished labels on single copies (self-mailer) per copy	421	0.25	105.25	0.20	84.20	0.20	84.20
(b)	Single copy in kraft envelopes..... per envelope	439	0.30	131.70	0.25	109.75	0.25	109.75
(c)	Multiple copies in kraft envelope to 200 leaves per envelope	36	0.40	14.40	0.35	12.60	0.35	12.60
(d)	Sgl/mult copies over 200 leaves to 12-lbs in cushioned shipping bags..... per bag	71	1.50	106.50	1.50	106.50	1.50	106.50
CONTRACTOR SUBTOTALS				\$79,133.60		\$53,168.10		\$53,896.89
CONTRACTOR'S PAPER PRICE				\$30,614.75		\$21,725.99		\$21,674.74
SUBTOTAL LESS PAPER				\$48,518.85		\$31,442.11		\$32,222.15
ACCELERATED SCHEDULE				\$3,396.32		\$2,200.95		\$2,255.55
VI. PERCENTAGE INCREASE			25.00%	\$849.08	5.00%	\$110.05	5.00%	\$112.78
CONTR'S TOTALS + PERCENTAGE INCR				\$79,982.68		\$53,278.15		\$54,009.67
DISCOUNT				1.00%	\$799.83	1.00%	\$532.78	1.00%
DISCOUNTED TOTALS				\$79,182.85		\$52,745.37		\$53,469.57

