

Program No C549-S Term 06/01/00 To 05/31/01
 Title: ENERGY PUBLICATIONS (Miscellaneous)

ITEM NO.	DESCRIPTION	A-1 PRINTING & GRAPHICS, INC.			GRAY GRAPHICS			MCDONALD & EUDY			REPRODUCTIONS, INC.		
		BASIS OF AWARD	UNIT RATE	COST	CAPITOL HEIGHTS, MD	UNIT RATE	COST	TEMPLE HILLS, MD	UNIT RATE	COST	GAITHERSBURG, MD	UNIT RATE	COST
I. PREFPRESS:													
(a)	Trim/Page-size unit produced from camera copy.....per pagi	10140	1.00	10,140.00	1.00	10,140.00	0.75	7,605.00	3.50	35,490.00			
(b)	Trim/Page-size unit produced from electronic file.....per pagi	1284	10.00	12,840.00	9.00	11,560.00	7.00	8,988.00	6.50	8,346.00			
(c)	Line.....per illustration	60	4.50	270.00	5.00	300.00	5.00	300.00	8.75	525.00			
(d)	Square-finish halftone.....per illustration	24	10.00	240.00	10.00	240.00	13.00	312.00	15.00	360.00			
(e)	Composite Dylux or similar.....pt(trim/pg-sz unit	1068	1.00	1,068.00	1.25	1,335.00	0.50	534.00	1.50	1,602.00			
II. PRINTING AND BINDING:													
COVER –													
(a)	Cover pages 1 & 4 prtg sg1 link color.....per side	132	60.00	7,920.00	70.00	9,240.00	100.00	13,200.00	150.00	19,800.00			
(1)	Makeready and/or Setup Running Per 100 Copies	708	1.50	1,062.00	1.50	1,062.00	8.50	6,018.00	7.50	5,310.00			
(b)	Cover pages 2 & 3 prtg sg1 link color.....per side												
(1)	Makeready and/or Setup Running Per 100 Copies	84	40.00	3,360.00	40.00	3,360.00	40.00	3,360.00	100.00	8,400.00			
(2)	TEXT--	420	1.00	420.00	1.00	420.00	1.00	420.00	5.50	2,310.00			
(c)	Saddle-Stitched: Prtg sg1 link incl bind.....per page	3312	4.50	14,904.00	5.00	16,560.00	5.50	18,216.00	8.50	28,152.00			
(1)	Makeready and/or Setup Running Per 100 Copies	19656	0.12	2,358.72	0.12	2,358.72	0.16	3,144.96	0.35	6,879.60			
(d)	Side-Stitched: Prtg sg1 link incl bind.....per page												
(1)	Makeready and/or Setup Running Per 100 Copies	120	4.00	480.00	4.00	480.00	6.00	720.00	8.50	1,020.00			
(2)	Perfect-Bound: Prtg sg1 link incl bind.....per page	360	0.12	43.20	0.14	50.40	0.25	90.00	0.45	162.00			
(e)	Makeready and/or Setup Running Per 100 Copies	7440	3.25	24,180.00	4.00	29,760.00	3.75	27,900.00	8.50	63,240.00			
(2)	Looseleaf Products: Prtg sg1 link incl bind..per page	22440	0.12	2,692.80	0.10	2,244.00	0.10	2,244.00	0.45	10,098.00			
(f)	Makeready and/or Setup Running Per 100 Copies	72	3.25	234.00	4.00	288.00	7.50	540.00	8.50	612.00			
(2)	Running Per 100 Copies	3600	0.10	360.00	0.12	432.00	0.22	792.00	0.45	1,620.00			
(g)	2-Page Product: Prtg sg1 link.....per product												
(1)	Makeready and/or Setup Running Per 100 Copies	48	50.00	2,400.00	50.00	2,400.00	75.00	3,600.00	90.00	4,320.00			
(2)	Running Per 100 Copies	7188	1.40	10,063.20	1.50	10,782.00	0.75	5,391.00	3.75	26,955.00			
(h)	4-Page Product: Prtg sg1 link, fold frm 17 x 11 to 8-1/2 x 11.....per product												
(1)	Makeready and/or Setup Running Per 100 Copies	12	80.00	960.00	80.00	960.00	125.00	1,500.00	150.00	1,800.00			
(2)	Additional Color.....per pagi	840	2.00	1,680.00	2.00	1,680.00	1.75	1,470.00	5.50	4,620.00			
(i)	Running Per 100 Copies	780	25.00	19,500.00	15.00	11,700.00	15.00	11,700.00	25.00	19,500.00			
(2)	Makeready and/or Setup	7728	1.00	7,728.00	0.40	3,091.20	0.50	3,864.00	0.50	3,864.00			
(j)	TABBED DIVIDERS:												
(1)	Prtg one side sg1 link, incl die-cut/insert.....per dvr	120	35.00	4,200.00	35.00	4,200.00	85.00	6,600.00	50.00	6,000.00			
(1)	Makeready and/or Setup Running Per 100 Copies	360	2.00	720.00	2.00	720.00	9.00	3,240.00	25.00	9,000.00			
(2)	Printing on second side.....per divider												
(1)	Makeready and/or Setup Running Per 100 Copies	60	15.00	900.00	15.00	900.00	40.00	2,400.00	25.00	1,500.00			
(2)	Varnishing Covers 1 and 4	180	1.00	180.00	1.00	180.00	8.00	1,440.00	5.00	900.00			
(k)	Makeready and/or Setup	36	50.00	1,800.00	50.00	1,800.00	50.00	1,800.00	75.00	2,700.00			
(2)	Running Per 100 Copies	252	1.00	252.00	1.50	378.00	1.00	252.00	1.00	252.00			

Program No C549-S Term 06/01/01 To 05/31/01						
Title: ENERGY PUBLICATIONS (Miscellaneous)						
ITEM NO.	DESCRIPTION	A-1 PRINTING & GRAPHICS, INC.		GRAY GRAPHICS CAPITOL HEIGHTS, MD		UNIT RATE COST
		UNIT RATE	COST	UNIT RATE	COST	
BASIS OF AWARD						
III.	PAPER: Per 100 leaves					
(a) White Offset Book, 50-lb & 20-lb White Wrtg	18490	0.52	9,614.80	0.56	10,354.40	0.75
(b) White Offset Book, 60-lb	7092	0.60	4,255.20	0.66	4,680.72	0.98
(c) White Matte Offset Book, 60-lb	50	0.80	40.00	0.80	40.00	0.76
(d) Colored Writing, 20-lb	1596	1.19	1,899.24	1.00	1,596.00	0.78
(e) White Matte Coated Cover, 60-lb	1080	1.50	1,620.00	1.50	1,620.00	1.25
(f) White Litho Coated Book, 70-lb	1800	2.00	3,600.00	1.70	3,060.00	1.35
(g) White Vellum-Finish Cover, 50-lb	1032	2.50	2,580.00	3.50	3,612.00	3.00
(h) Colored Vellum-Finish Cover, 50-lb	94	3.00	282.00	4.00	376.00	4.75
(i) White Vellum-Finish Cover, 65-lb	50	3.50	175.00	4.00	200.00	4.00
(j) Colored Vellum-finish Cover, 65-lb	50	4.20	210.00	4.50	225.00	5.50
(k) White Matte Coated Cover, 65-lb	1150	4.40	5,060.00	4.50	5,175.00	3.75
(l) White Litho Coated Cover, 80-lb	600	4.90	2,940.00	4.50	2,700.00	4.00
(m) White Index, 110-lb	538	4.90	2,636.20	3.00	1,614.00	4.50
(n) Colored Index, 110-lb	50	4.00	200.00	3.50	175.00	5.50
IV.	ADDITIONAL OPERATIONS:					
(a) Wrap/ shrink-film packaging.....per package	2000	0.12	240.00	0.15	300.00	0.15
(b) Perforating (slit or slot).....per 100 lvs	1428	2.50	3,570.00	1.00	1,428.00	0.75
(c) Fold firm 8-1/2 x 11 to 8-1/2 x 3-2/3.....per 100	200	2.95	590.00	3.00	600.00	2.50
(d) Band w/kraft paper bands.....per 100 bands	1188	2.80	3,326.40	3.00	3,564.00	1.00
(e) Indiv mail cartons prtd on spine.....per carton	3	20.00	60.00	10.00	30.00	45.00
(f) Drilling (each run).....per 100 leaves	10	1.40	14.00	2.00	20.00	4.50
(g) Stitch memo to saddle-stitched publ.....per 100	2676	0.04	107.04	0.03	80.28	0.04
(h) Quantities over 12-lbs to 36-lbsea bdl/cont	10	10.00	100.00	8.00	80.00	9.50
V.	PACKING AND DISTRIBUTION:					
1.	Bulk shipments (other than mail):					
(a)	Pack/ seal shipping containers.....ea container	1020	1.00	1,020.00	1.00	1,020.00
(b)	Palletizing.....per pallet	60	7.90	474.00	10.00	600.00
2.	Mailing:					
(a)	Affix turn addr ltrs (self-mailer).....per 100 lbs	1338	2.50	3,345.00	3.50	4,683.00
(b)	Sgl/mult cps kft envelopes (to 200 lvs).....per env	3360	0.25	840.00	0.25	840.00
(c)	Sgl/mult cps over 200 lvs to 12-lbs.....ea beg/bdl	30	0.80	24.00	0.85	25.50
(d)	Quantities over 12-lbs to 36-lbsea bdl/cont	60	1.50	90.00	1.25	75.00
CONTRACTOR SUBTOTALS		\$181,868.80		\$177,391.22		\$180,603.00
CONTR'S TOTAL FOR ITEM III (PAPER)		\$35,112.44		\$35,428.12		\$33,524.00
SUBTOTAL LESS ITEM III (PAPER)		\$146,756.36		\$141,963.10		\$147,079.00
ACCELERATED SCHEDULE		5.00%	\$7,337.82	\$7,098.16		\$7,353.95
PERCENTAGE INCREASE		3.00%	\$220.13	15.00%	\$1,064.72	50.00%
VI.	CONTR'S TOTALS + PERCENTAGE INCR					
DISCOUNT		1.00%	\$182,088.93	1.00%	\$1,784.56	1.00%
DISCOUNTED TOTALS			\$180,268.04		\$176,671.38	

Program No C549-S Term 06/01/00 To 05/31/01
Title: ENERGY PUBLICATIONS (Miscellaneous)

ITEM NO.	DESCRIPTION	BASIS OF AWARD	GOODWAY GRAPHICS SPRINGFIELD, VA		CURRENT CONTRACTOR GOODWAY GRAPHICS		Price Comparison Only COST
			UNIT RATE	COST	UNIT RATE	COST	
I. PREPRESS:							
(a)	Trim/Page-size unit produced from camera copy.....per page	10140	1.00	10,140.00	1.00	10,140.00	
(b)	Trim/Page-size unit produced from electronic file.....per page	1284	5.00	6,420.00	5.00	6,420.00	
(c)	Line.....per illustration	60	3.00	180.00	3.00	180.00	
(d)	Square-finish halftone.....per illustration	24	10.00	240.00	10.00	240.00	
(e)	Composite Dylux or similar.....p(trim)pg-ez unit	1068	1.25	1,335.00	1.25	1,335.00	
II. PRINTING AND BINDING:							
<i>COVER –</i>							
(a)	Cover pages 1 & 4 prtg sgl ink color.....per side	132	60.00	7,920.00	75.00	9,900.00	
(1)	Makeready and/or Setup	708	1.50	1,062.00	1.50	1,062.00	
(2)	Running Per 100 Copies						
(b)	Cover pages 2 & 3 prtg sgl ink color.....per side						
(1)	Makeready and/or Setup	84	40.00	3,360.00	40.00	3,360.00	
(2)	Running Per 100 Copies	420	1.00	420.00	1.00	420.00	
(c)	Saddle-Stitched: Prtg sgl ink incl bind.....per page						
(1)	Makeready and/or Setup	3312	3.25	10,764.00	4.50	14,904.00	
(2)	Running Per 100 Copies	19656	0.35	6,879.60	0.13	2,555.28	
(d)	Side-Stitched: Prtg sgl ink incl bind.....per page						
(1)	Makeready and/or Setup	120	3.00	360.00	4.00	480.00	
(2)	Running Per 100 Copies	360	0.55	198.00	0.12	43.20	
(e)	Perfect-Bound: Prtg sgl ink incl bind.....per page						
(1)	Makeready and/or Setup	7440	2.00	14,880.00	4.00	29,760.00	
(2)	Running Per 100 Copies	22440	0.55	12,342.00	0.12	2,692.80	
(f)	Looseleaf Products: Prtg sgl ink incl bind..per page						
(1)	Makeready and/or Setup	72	5.00	360.00	4.00	288.00	
(2)	Running Per 100 Copies	3600	0.20	720.00	0.12	432.00	
(g)	2-Page Product: Prtg sgl ink.....per product						
(1)	Makeready and/or Setup	48	40.00	1,920.00	50.00	2,400.00	
(2)	Running Per 100 Copies	7188	0.75	5,391.00	1.50	10,782.00	
(h)	4-Page Product: Prtg sgl ink, fold frm 17 x 11 to 8-1/2 x 11.....per product						
(1)	Makeready and/or Setup	12	80.00	960.00	80.00	960.00	
(2)	Running Per 100 Copies	840	1.50	1,260.00	2.00	1,680.00	
(i)	Additional Color.....per page						
(1)	Makeready and/or Setup	780	15.00	11,700.00	15.00	11,700.00	
(2)	Running Per 100 Copies	7728	0.25	1,932.00	0.50	3,864.00	
(j)	TABBED DIVIDERS:						
(1)	Prtg one side sgl ink, incl die-cut/insert.....per dvr						
(1)	Makeready and/or Setup	120	35.00	4,200.00	35.00	4,200.00	
(2)	Running Per 100 Copies	360	2.50	900.00	2.00	720.00	
(2)	Printing on second side.....per divider						
(1)	Makeready and/or Setup	60	10.00	600.00	15.00	900.00	
(2)	Running Per 100 Copies	180	0.50	90.00	0.50	90.00	
(k)	Varnishing Covers 1 and 4						
(1)	Makeready and/or Setup	36	50.00	1,800.00	50.00	1,800.00	
(2)	Running Per 100 Copies	252	1.50	378.00	1.50	378.00	

Program No C549-S Term 06/01/00 To 05/31/01									
Title: ENERGY PUBLICATIONS (Miscellaneous)									
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	GOODWAY GRAPHICS SPRINGFIELD, VA COST	CURRENT CONTRACTOR GOODWAY GRAPHICS COST	UNIT RATE	GOODWAY GRAPHICS COST	CURRENT CONTRACTOR GOODWAY GRAPHICS COST	Price Comparison Only
III.	PAPER: Per 100 leaves								
(a)	White Offset Book, 50-lb & 20-lb White Wrtg	18490	0.60	11,094.00	0.52	9,614.80			
(b)	White Offset Book, 60-lb	7092	0.70	4,964.40	0.65	4,609.80			
(c)	White Recycled Offset Book, 60-lb	50	0.95	47.50	0.80	40.00			
(d)	Colored Writing, 20-lb	1596	1.00	1,596.00	1.20	1,915.20			
(e)	White Matte Coated Cover, 60-lb	1080	1.50	1,620.00	1.50	1,620.00			
(f)	White Litho Coated Book, 70-lb	1800	1.80	3,240.00	1.80	3,240.00			
(g)	White Vellum-Finish Cover, 50-lb	1032	3.00	3,096.00	3.00	3,096.00			
(h)	Colored Vellum-Finish Cover, 50-lb	94	4.00	376.00	3.50	329.00			
(i)	White Vellum-Finish Cover, 65-lb	50	3.50	175.00	3.50	175.00			
(j)	Colored Vellum-finish Cover, 65-lb	50	4.50	225.00	4.00	200.00			
(k)	White Matte Coated Cover, 65-lb	1150	4.00	4,600.00	4.50	5,175.00			
(l)	White Litho Coated Cover, 80-lb	600	5.00	3,000.00	4.50	2,700.00			
(m)	White Index, 110-lb	538	3.00	1,614.00	3.00	1,614.00			
(n)	Colored Index, 110-lb	50	4.50	225.00	4.50	225.00			
IV.	ADDITIONAL OPERATIONS:								
(a)	Wrap/shrink-film packaging.....per package	2000	0.30	600.00	0.25	500.00			
(b)	Perforating (slit or slot).....per 100 lvs	1428	1.50	2,142.00	1.00	1,428.00			
(c)	Fold frm 8-1/2 x 11 to 8-1/2 x 3-1/2.....per 100	200	1.00	200.00	5.00	1,000.00			
(d)	Fold frm 8-1/2 x 11 to 5-1/2 x 8-1/2.....per 100	1188	1.00	1,188.00	5.00	5,940.00			
(e)	Band w/kraft paper bands.....per 100 bands	3	30.00	90.00	20.00	60.00			
(f)	Indiv mail cartons prtd on spine.....per carton	10	2.00	20.00	2.00	20.00			
(g)	Drilling (each run).....per 100 leaves	2676	0.05	133.80	0.05	133.80			
(h)	Stitch memo to saddle-stitched publ.....per 100	10	10.00	100.00	10.00	100.00			
V.	PACKING AND DISTRIBUTION:								
1.	<i>Bulk shipments (other than mail):</i>								
(a)	Pack/seal shipping containers.....ea container.....per pallet	1020	1.25	1,275.00	1.25	1,275.00			
(b)	Palletizing.....per pallet	60	10.00	600.00	10.00	600.00			
2.	<i>Mailing:</i>								
(a)	Affix furn addr lблs (self-mailer).....per 100 lbs	1338	2.50	3,345.00	2.50	3,345.00			
(b)	Sgl/mult cps kit envelopes (200 lvs).....per env	3360	0.35	1,176.00	0.25	840.00			
(c)	Sgl/mult cps over 200 lvs to 12-lbs.....ea bag/bdl	30	1.00	30.00	1.00	30.00			
(d)	Quantities over 12-lbs to 36-lbs ea bdl/cont	60	1.50	90.00	1.50	90.00			
	CONTRACTOR SUBTOTALS			\$155,574.30		\$173,601.88			
	CONTR'S TOTAL FOR ITEM III (PAPER)			\$35,872.90		\$34,553.80			
	SUBTOTAL LESS ITEM III (PAPER)			\$119,701.40		\$139,048.08			
	ACCELERATED SCHEDULE			\$5,985.07		\$6,932.40			
	PERCENTAGE INCREASE			\$837.76	15.00%	\$1,042.86			
	AWARDED								
	CONTR'S TOTALS + PERCENTAGE INCR			\$156,472.06		\$174,644.74			
	DISCOUNT			1.00%	\$1,564.72	1.00%	\$1,746.45		
	DISCOUNTED TOTALS			\$154,907.34		\$172,898.29			