

TITLE: THE FEDERAL LABOR-MANAGEMENT AND EMPLOYEE RELATIONS CONSULTANT		P R O G R A M B 4 5 7 - S	
TERM: JULY 1, 1998 to JUNE 30, 1999		CURRENT CONTRACTOR:	
OFFICE OF PERSONNEL MANAGEMENT PROGRAM B457-S		P. S. ENTERPRISES Temple Hills, Maryland	ZELLEM PRINTING Lancaster, Pennsylvania
		UNIT RATE	UNIT RATE
I PRINTING & BINDING:			
Per Newsletter... .			
(1) MAKEREADY/SETUP-----	10	394.00	1,440.00
(2) RUNNING/1,000-----	64	32.60	2,086.40
II PACKING & DISTRIBUTION:			
(1) Bulk Shipments:			
(a) Packing & Sealing....per container-----	60	1.25	75.00
(b) Mailed Shipments:			
(a) Single/Multiple copies Kraft (up to 200 leaves).....per envelope-----	4050	0.28	1,134.00
(b) Quantities over 200 leaves, up to 5.4 Kg (12-lbs). Max. .64 Kg (14-lbs).....per bag/bundle-----	675	1.05	708.75
CONTRACTOR TOTALS		\$7,944.15	\$6,005.50
DISCOUNT	1.00%	\$79.44	3.00%
DISCOUNTED TOTALS		\$7,864.71	\$5,945.44
		AWARDED	