

Program No. C401-S Term September 1, 2002 To August 31, 2003										
Title: ACCELERATED PAMPHLET PROGRAM										
			GRAY GRAPHICS		McDONALD & EUDY		GOODWAY GRAPHICS		CURRENT CONTRACTOR	
			BASIS OF	CAPITOL HEIGHTS, MD	TEMPLE HILLS, MD	SPRINGFIELD, VA	GOODWAY GRAPHICS			
ITEM NO.	DESCRIPTION	AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I. ELECTRONIC PREPRESS:										
(a)	Trim/Page-size unit produced from camera copy									
	..... per page/per color									
(1)	Format A	173	1.00	173.00	1.00	173.00	1.00	173.00	1.00	173.00
(2)	Format B	5,406	1.00	5,406.00	1.00	5,406.00	1.00	5,406.00	1.00	5,406.00
	Trim/Page-size unit produced from electronic file									
	..... per page/per color									
(b)										
(1)	Format A	16	4.95	79.20	5.00	80.00	3.00	48.00	5.00	80.00
(2)	Format B	1,256	4.95	6,217.20	5.00	6,280.00	3.00	3,768.00	5.00	6,280.00
	Illustrations:									
(c)	Line..... per illustration	50	4.00	200.00	6.00	300.00	3.00	150.00	3.00	150.00
(d)	Square-finish halftone..... per illustration	10	7.50	75.00	10.00	100.00	8.00	80.00	9.00	90.00
(e)	Color Key proofs/digital color proofs.....									
	..... per color/per trim/per page	456	3.75	1,710.00	4.00	1,824.00	2.00	912.00	4.00	1,824.00
(f)	Dylux/digital black and white proofs.....									
	..... per trim/page-size unit	512	0.75	384.00	0.75	384.00	1.00	512.00	1.00	512.00
II. PRINTING AND BINDING:										
Text:										
(a)	Saddle-stitched: Printing in a single ink color,									
	including binding..... per page									
	Makeready and/or Setup									
(1)	Format A	176	7.50	1,320.00	7.00	1,232.00	6.00	1,056.00	10.00	1,760.00
(2)	Format B	24	7.50	180.00	8.00	192.00	6.00	144.00	7.50	180.00
	Running Per 100 Copies									
(3)	Format A	36,828	0.13	4,787.64	0.13	4,787.64	0.14	5,155.92	0.15	5,524.20
(4)	Format B	24	0.13	3.12	0.25	6.00	0.14	3.36	0.15	3.60
(b)	Looseleaf Product: Printing in a single ink color,									
	including binding..... per page									
	Makeready and/or Setup									
(1)	Format A	58	5.00	290.00	6.00	348.00	4.50	261.00	6.50	377.00
(2)	Format B	7,600	5.00	38,000.00	6.00	45,600.00	3.25	24,700.00	5.00	38,000.00
	Running Per 100 Copies									
(3)	Format A	1,720	0.13	223.60	0.15	258.00	0.14	240.80	0.12	206.40
(4)	Format B	98,060	0.13	12,747.80	0.12	11,767.20	0.12	11,767.20	0.12	11,767.20
(c)	Perfect-bound: Printing in a single ink color,									
	including binding..... per page									
	Makeready and/or Setup									
(1)	Format A	288	4.00	1,152.00	4.00	1,152.00	4.50	1,296.00	4.00	1,152.00
(2)	Format B	400	4.00	1,600.00	4.00	1,600.00	3.25	1,300.00	4.00	1,600.00
	Running Per 100 Copies									
(3)	Format A	5,126	0.12	615.12	0.11	563.86	0.14	717.64	0.12	615.12
(4)	Format B	3,220	0.12	386.40	0.11	354.20	0.12	386.40	0.12	386.40
	Cover:									
(d)	Separate Cover: Printing complete cover in a									
	single ink color									
	Makeready and/or Setup									
(1)	Format A	4	75.00	300.00	125.00	500.00	80.00	320.00	80.00	320.00
(2)	Format B	25	85.00	2,125.00	125.00	3,125.00	80.00	2,000.00	100.00	2,500.00
	Running Per 100 Copies									
(3)	Format A	464	2.50	1,160.00	4.00	1,856.00	2.50	1,160.00	2.50	1,160.00
(4)	Format B	295	2.50	737.50	4.00	1,180.00	2.50	737.50	2.50	737.50

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			CAPITOL HEIGHTS, MD		TEMPLE HILLS, MD		SPRINGFIELD, VA		GOODWAY GRAPHICS	
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
II.	PRINTING AND BINDING:									
	Fold-ins:									
(e)	Printing in a single ink color one side only, including binding (gathering, in sets at the end of text).....per fold in unit									
(1)	Makeready and/or Setup	2	15.00	30.00	60.00	120.00	50.00	100.00	75.00	150.00
(2)	Format A	2	15.00	30.00	60.00	120.00	50.00	100.00	75.00	150.00
	Format B									
(3)	Running Per 100 Copies	36	2.50	90.00	3.50	126.00	2.50	90.00	3.00	108.00
(4)	Format A	36	2.50	90.00	3.50	126.00	2.50	90.00	3.00	108.00
	Format B									
(f)	Printing on second side (same ink color as first side).....per fold-in unit									
	Makeready and/or Setup									
(1)	Format A	2	7.50	15.00	50.00	100.00	35.00	70.00	60.00	120.00
(2)	Format B	2	7.50	15.00	50.00	100.00	35.00	70.00	60.00	120.00
	Running Per 100 Copies									
(3)	Format A	36	0.50	18.00	2.50	90.00	2.00	72.00	2.50	90.00
(4)	Format B	36	0.50	18.00	2.50	90.00	2.00	72.00	2.50	90.00
	Additional Color(s):									
(g)	Printing text or cover in a color in addition to the first single ink color press run charged .....per color per page									
(1)	Makeready and/or Setup	16	75.00	1,200.00	25.00	400.00	20.00	320.00	25.00	400.00
(2)	Format A	11	75.00	825.00	25.00	275.00	20.00	220.00	25.00	275.00
	Format B									
(3)	Running Per 100 Copies	64	1.00	64.00	0.25	16.00	0.20	12.80	0.25	16.00
(4)	Format A	3,161	1.00	3,161.00	0.20	632.20	0.20	632.20	0.25	790.25
	Format B									
(h)	Printing fold-ins in a color in addition to the color charged, per side, per color.....per fold-in unit									
	Makeready and/or Setup									
(1)	Format A	4	7.50	30.00	50.00	200.00	25.00	100.00	35.00	140.00
(2)	Format B	4	7.50	30.00	50.00	200.00	25.00	100.00	35.00	140.00
	Running Per 100 Copies									
(3)	Format A	71	1.00	71.00	2.00	142.00	1.00	71.00	1.00	71.00
(4)	Format B	71	1.00	71.00	2.00	142.00	1.00	71.00	1.00	71.00
III.	PAPER: Per 100 leaves									
	Text:									
(a)	White Offset Book, 40-lb									
(1)	Format A	2,851	0.50	1,425.50	0.58	1,653.58	0.52	1,482.52	0.65	1,853.15
(2)	Format B	1,610	0.54	869.40	0.61	982.10	0.62	998.20	0.65	1,046.50
(b)	White Offset Book, 50-lb									
(1)	Format A	18,450	0.50	9,225.00	0.43	7,933.50	0.48	8,856.00	0.49	9,040.50
(2)	Format B	45,693	0.54	24,674.22	0.48	21,932.64	0.52	23,760.36	0.49	22,389.57
(c)	White Litho Coated Book, 70-lb									
(1)	Format A	572	0.75	429.00	1.20	686.40	1.00	572.00	0.72	411.84
(2)	Format B	3,385	0.90	3,046.50	1.20	4,062.00	1.30	4,400.50	1.45	4,908.25

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ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
III.	PAPER: Per 100 leaves									
	Cover:									
(d)	White Vellum-Finish Cover, 50-lb									
(1)	Format A	42	2.00	84.00	3.00	126.00	2.50	105.00	2.50	105.00
(2)	Format B	60	2.75	165.00	3.50	210.00	3.00	180.00	3.00	180.00
(e)	Colored Vellum-Finish Cover, 50-lb									
(1)	Format A	35	3.00	105.00	4.00	140.00	3.50	122.50	3.50	122.50
(2)	Format B	7	3.50	24.50	5.00	35.00	4.00	28.00	4.00	28.00
(f)	White Index, 110-lb									
(1)	Format A	742	2.50	1,855.00	3.50	2,597.00	2.50	1,855.00	2.50	1,855.00
(2)	Format B	99	2.75	272.25	3.75	371.25	3.00	297.00	3.00	297.00
(g)	Colored Index, 110-lb									
(1)	Format A	21	3.00	63.00	3.50	73.50	4.00	84.00	3.00	63.00
(2)	Format B	349	3.25	1,134.25	4.00	1,396.00	4.50	1,570.50	3.50	1,221.50
(h)	White Litho Coated Cover, 80-lb									
(1)	Format A	88	3.50	308.00	3.50	308.00	3.50	308.00	3.50	308.00
(2)	Format B	75	4.00	300.00	5.00	375.00	5.00	375.00	5.00	375.00
IV.	ADDITIONAL OPERATIONS:									
(a)	Shrink-film packaging.....per 100 packages	45	30.00	1,350.00	20.00	900.00	20.00	900.00	35.00	1,575.00
(b)	Drilling (each run).....per 100 leaves	53,753	0.03	1,612.59	0.02	1,075.06	0.02	1,075.06	0.03	1,612.59
V.	PACKING AND DISTRIBUTION:									
1.	Bulk Shipments (other than mail):									
(a)	Pack/seal shipping containers.....per container	1,262	1.00	1,262.00	1.15	1,451.30	1.00	1,262.00	1.00	1,262.00
2.	Mailing:									
(a)	Affixing furnished labels on sgl copies (self-mailer).....per 100 labels	188	3.00	564.00	5.50	1,034.00	2.50	470.00	3.00	564.00
(b)	Affixing labels from furnished disk.....per 100 label	21	4.50	94.50	5.00	105.00	5.00	105.00	10.00	210.00
(c)	Sgl/mult copies in kraft envelopes to 200 leaves.....per envelope	2	0.20	0.40	0.65	1.30	0.50	1.00	0.40	0.80
(d)	Sgl/mult copies over 200 leaves to 36-lbs packed in shipping containers.....per container	8	1.00	8.00	2.50	20.00	2.00	16.00	1.50	12.00
	CONTRACTOR TOTALS			\$ 134,502.69		\$ 139,416.73		\$ 113,309.46		\$ 133,084.87
	DISCOUNT		1.00%	\$ 1,345.03	1.00%	\$ 1,394.17	1.00%	\$ 1,133.09	1.00%	\$ 1,330.85
	DISCOUNTED TOTALS			\$ 133,157.66		\$ 138,022.56		\$ 112,176.37		\$ 131,754.02
								AWARDED		