



		TRISTAR LABEL		UNIVERSAL LABEL TECH.		WHITLAM LABEL CO.		WILL'S ENTERPRISE			
		Mt. Vernon, NY		Attleboro Falls, MA		Center Line, MI		Gainesville, VA			
ITEM NO	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
<b>I</b>	<b>PRIOR TO PRODUCTION SAMPLES:</b>										
	Prior to production samples										
	per roll.....	1	0.00	0.00	0.00	0.00	380.00	380.00	162.00	162.00	
<b>II</b>	<b>PRINTING AND CONSTRUCTION:</b>										
	Label printing in one ink color.....per order.....										
(1)	Make ready and/or Setup.....	25	0.00	0.00	0.00	0.00	150.00	3,750.00	20.00	500.00	
(2)	Running per 1,000 Labels.....	23960	3.00	71,880.00	9.27	222,109.20	7.33	175,626.80	20.00	479,200.00	
<b>III</b>	<b>PACKING AND DISTRIBUTION:</b>										
	Packing and sealing shipping containers										
	.....per container.....	592	0.00	0.00	0.00	0.00	1.00	592.00	20.00	11,840.00	
	<b>CONTRACTOR TOTALS</b>			<b>\$71,880.00</b>		<b>\$222,109.20</b>		<b>\$180,348.80</b>		<b>\$491,702.00</b>	
	<b>DISCOUNT</b>		1.00%	<b>\$718.80</b>		<b>\$0.00</b>	0.00%	<b>\$0.00</b>	0.00%	<b>\$0.00</b>	
	<b>DISCOUNTED TOTALS</b>			<b>\$71,161.20</b>		<b>\$222,109.20</b>		<b>\$180,348.80</b>		<b>\$491,702.00</b>	
		<b>BAR CODE SPECIALTIES</b>		<b>CURRENT CONTRACTOR</b>							
		Garden Grove, CA		BAR CODE SPECIALTIES							
ITEM NO	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST					
<b>I</b>	<b>PRIOR TO PRODUCTION SAMPLES:</b>										
	Prior to production samples										
	per roll.....	1	0.00	0.00	0.00	0.00					
<b>II</b>	<b>PRINTING AND CONSTRUCTION:</b>										
	Label printing in one ink color.....per order.....										
(1)	Make ready and/or Setup.....	25	0.00	0.00	0.00	0.00					
(2)	Running per 1,000 Labels.....	23960	4.62	110,695.20	3.30	79,068.00					
<b>III</b>	<b>PACKING AND DISTRIBUTION:</b>										
	Packing and sealing shipping containers										
	.....per container.....	592	0.00	0.00	1.00	592.00					
	<b>CONTRACTOR TOTALS</b>			<b>\$110,695.20</b>		<b>\$79,660.00</b>					
	<b>DISCOUNT</b>		1.00%	<b>\$1,106.95</b>		<b>\$796.60</b>					
	<b>DISCOUNTED TOTALS</b>			<b>\$109,588.25</b>		<b>\$78,863.40</b>					