

TITLE: NAVAL AVIATION NEWS													
TERM: SEPT. 1, 2004 thru AUG. 31, 2005													
Page 01 of 03			PROGRAM 107-S										
DEFENSE AUTOMATED PRINTING SERVICE			BEST PRESS		CENVEO		GRAY GRAPHICS		MARTIN LITHO		MCDONALD & EUDY		
PROGRAM 107-S			Addison, Texas		Riviera Beach, Florida		Capitol Heights, MD		Tampa, Florida		Temple Hills, MD		
AWARD			UNIT RAT	COST	UNIT RAT	COST	UNIT RAT	COST	UNIT RAT	COST	UNIT RAT	COST	
<b>I. PREPRESS OPERATIONS:</b>													
(a)	Line.....per illustration--	6	8.00	48.00	8.15	48.90	5.00	30.00	6.50	39.00	7.00	42.00	
(b)	Square-Finish Halftone.....per illustration	12	10.00	120.00	10.80	129.60	10.00	120.00	8.00	96.00	9.00	108.00	
(c)	Combination Line/Halftone.....per illustration	5	12.00	60.00	15.00	75.00	15.00	75.00	12.50	62.50	25.00	125.00	
<i>Color Corrected Four-Color Process Illustrations:</i>													
(d)	To 46-sq. in. - 1/2 Page Image...per illustration	72	50.00	3,600.00	36.85	2,653.20	50.00	3,600.00	30.00	2,160.00	50.00	3,600.00	
(e)	To 91-sq. in. - Full Page Image...per illustration	30	70.00	2,100.00	47.50	1,425.00	65.00	1,950.00	38.00	1,140.00	65.00	1,950.00	
(f)	System Timework.....per hour-----	5	60.00	300.00	52.65	263.25	75.00	375.00	60.00	300.00	75.00	375.00	
<b>II. PRINTING &amp; BINDING:</b>													
<b>TEXT/COVERS/POSTERS:</b>													
(a)	Text: Printing in Four-Color Process. . .per page. . .												
(1)	MAKEREADY/SETUP-----	248	80.00	19,840.00	69.78	17,305.44	50.00	12,400.00	57.00	14,136.00	55.00	13,640.00	
(2)	RUNNING/1,000 COPIES-----	6160	6.50	40,040.00	7.27	44,783.20	9.50	58,520.00	8.55	52,668.00	9.40	57,904.00	
(b)	Covers: Printing Covers 1 through 4 in Four-Color Process. . .per complete cover. . .												
(1)	MAKEREADY/SETUP-----	6	775.00	4,650.00	754.00	4,524.00	550.00	3,300.00	8.00	48.00	725.00	4,350.00	
(2)	RUNNING/1,000 COPIES-----	163	55.00	8,965.00	44.15	7,196.45	110.00	17,930.00	62.00	10,106.00	125.00	20,375.00	
(c)	Posters: Printing in Four-Color Process (incl. Varnishing, Folding, & Tipping-in). . .per product. . .												
(1)	MAKEREADY/SETUP-----	2	475.00	950.00	841.00	1,682.00	550.00	1,100.00	398.00	796.00	425.00	850.00	
(2)	RUNNING/1,000 COPIES-----	50	225.00	11,250.00	212.95	10,647.50	300.00	15,000.00	221.00	11,050.00	335.00	16,750.00	
<b>ADDITIONAL COLORS -</b>													
(d)	Printing Text or Covers in a Non-Metallic Ink Color, in Addition to the First Press Run charged under Line Items II. (a) and (b). . .per color/per page. . .												
(1)	MAKEREADY/SETUP-----	2	45.00	90.00	26.35	52.70	50.00	100.00	44.00	88.00	50.00	100.00	
(2)	RUNNING/1,000 COPIES-----	52	1.60	83.20	0.79	41.08	1.00	52.00	1.76	91.52	1.50	78.00	
(e)	Printing Text or Covers in a Metallic Ink Color, in Addition to the First Press Run charged under Line Items II. (a) and (b). . .per color/per page. . .												
(1)	MAKEREADY/SETUP-----	4	40.00	160.00	31.60	126.40	50.00	200.00	48.00	192.00	75.00	300.00	
(2)	RUNNING/1,000 COPIES-----	96	1.75	168.00	1.00	96.00	1.30	124.80	1.80	172.80	2.00	192.00	
(f)	Printing Poster (Side One Only) in a Non-Metallic Ink Color, in Addition to the First Press Run charged under Line Item II. (c) . . .per color/per side . . .												
(1)	MAKEREADY/SETUP-----	1	135.00	135.00	121.00	121.00	125.00	125.00	42.00	42.00	125.00	125.00	
(2)	RUNNING/1,000 COPIES-----	25	3.85	96.25	2.79	69.75	5.00	125.00	1.15	28.75	15.00	375.00	
(g)	Printing Poster (Side One Only) in a Metallic Ink Color, in Addition to the First Press Run charged under Line Item II. (c) . . .per color/per side . . .												
(1)	MAKEREADY/SETUP-----	1	135.00	135.00	132.00	132.00	150.00	150.00	42.00	42.00	150.00	150.00	
(2)	RUNNING/1,000 COPIES-----	25	3.85	96.25	3.10	77.50	3.00	75.00	1.38	34.50	20.00	500.00	
<b>III. PACKING &amp; DISTRIBUTION:</b>													
(a)	Single/Multiple copies in Kraft Envelopes (up to 200 leaves).....per envelope-----	19766	0.16	3,162.56	0.17	3,360.22	0.75	14,824.50	0.20	3,953.20	0.18	3,557.88	
(b)	Single/Multiple copies over 200 leaves, up to 36-lbs., (Max., 40-lbs).....per bag/bundle/container-----	6705	1.00	6,705.00	1.05	7,040.25	1.00	6,705.00	1.00	6,705.00	1.00	6,705.00	
<b>CONTRACTOR TOTALS</b>				\$102,754.26		\$101,850.44		\$136,881.30		\$103,951.27		\$132,151.88	
<b>DISCOUNT</b>				2.00%	\$2,055.09	5.00%	\$5,092.52	1.00%	\$1,368.81	0.00%	\$0.00	1.00%	\$1,321.52
<b>DISCOUNTED TOTALS</b>				\$100,699.17		\$96,757.92		\$135,512.49		\$103,951.27		\$130,830.36	
AWARDED													

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			BASIS OF	PBM GRAPHICS	PEAKE PRINTERS	UNIVERSAL PRINTING	YORK GRAPHICS				
			AWARD	Raleigh, North Carolina	Cheverly, Maryland	St. Louis, Missouri	York, Pennsylvania				
			PROGRAM 107-S	UNIT RAT	COST	UNIT RAT	COST	UNIT RAT	COST	UNIT RAT	COST
<b>I. PREPRESS OPERATIONS:</b>											
(a)	Line.....per illustration--	6	4.75	28.50	8.00	48.00	23.33	139.98	5.75	34.50	
(b)	Square-Finish Halftone.....per illustration	12	4.75	57.00	12.00	144.00	23.33	279.96	8.00	96.00	
(c)	Combination Line/Halftone.....per illustration	5	4.75	23.75	20.00	100.00	23.33	116.65	15.00	75.00	
<i>Color Corrected Four-Color Process Illustrations:</i>											
(d)	To 46-sq. in - 1/2 Page Image...per illustration	72	4.75	342.00	75.00	5,400.00	27.22	1,959.84	NC	0.00	
(e)	To 91-sq. in. - Full Page Image...per illustration	30	4.75	142.50	95.00	2,850.00	27.22	816.60	NC	0.00	
(f)	System Timework.....per hour-----	5	51.00	255.00	90.00	450.00	66.92	334.60	75.00	375.00	
<b>II. PRINTING &amp; BINDING:</b>											
<b>TEXT/COVERS/POSTERS:</b>											
(a)	Text: Printing in Four-Color Process. . .per page. . .										
(1)	MAKEREADY/SETUP-----	248	115.90	28,743.20	95.00	23,560.00	136.97	33,968.56	70.00	17,360.00	
(2)	RUNNING/1,000 COPIES-----	6160	7.93	48,848.80	20.00	123,200.00	5.73	35,296.80	8.00	49,280.00	
(b)	Covers: Printing Covers 1 through 4 in Four-Color Process. . .per complete cover. . .										
(1)	MAKEREADY/SETUP-----	6	463.60	2,781.60	925.00	5,550.00	3,082.93	18,497.58	400.00	2,400.00	
(2)	RUNNING/1,000 COPIES-----	163	77.52	12,635.76	88.00	14,344.00	76.13	12,409.19	70.00	11,410.00	
(c)	Posters: Printing in Four-Color Process (incl. Varnishing, Folding, & Tipping-in). . .per product. . .										
(1)	MAKEREADY/SETUP-----	2	908.00	1,816.00	1,425.00	2,850.00	5,532.83	11,065.66	419.00	838.00	
(2)	RUNNING/1,000 COPIES-----	50	194.88	9,744.00	305.00	15,250.00	101.52	5,076.00	200.00	10,000.00	
<b>ADDITIONAL COLORS -</b>											
(d)	Printing Text or Covers in a Non-Metallic Ink Color, in Addition to the First Press Run charged under Line Items II. (a) and (b). . .per color/per page. . .										
(1)	MAKEREADY/SETUP-----	2	10.00	20.00	14.00	28.00	176.36	352.72	50.00	100.00	
(2)	RUNNING/1,000 COPIES-----	52	1.63	84.76	1.00	52.00	0.56	29.12	1.65	85.80	
(e)	Printing Text or Covers in a Metallic Ink Color, in Addition to the First Press Run charged under Line Items II. (a) and (b). . .per color/per page. . .										
(1)	MAKEREADY/SETUP-----	4	10.00	40.00	15.00	60.00	327.88	1,311.52	48.00	192.00	
(2)	RUNNING/1,000 COPIES-----	96	2.35	225.60	2.00	192.00	5.20	499.20	1.72	165.12	
(f)	Printing Poster (Side One Only) in a Non-Metallic Ink Color, in Addition to the First Press Run charged under Line Item II. (c) . . .per color/per side . . .										
(1)	MAKEREADY/SETUP-----	1	10.00	10.00	175.00	175.00	285.76	285.76	150.00	150.00	
(2)	RUNNING/1,000 COPIES-----	25	1.63	40.75	5.00	125.00	0.20	5.00	8.00	200.00	
(g)	Printing Poster (Side One Only) in a Metallic Ink Color, in Addition to the First Press Run charged under Line Item II. (c) . . .per color/per side . . .										
(1)	MAKEREADY/SETUP-----	1	10.00	10.00	180.00	180.00	429.19	429.19	150.00	150.00	
(2)	RUNNING/1,000 COPIES-----	25	2.35	58.75	6.00	150.00	3.54	88.50	8.00	200.00	
<b>III. PACKING &amp; DISTRIBUTION:</b>											
(a)	Single/Multiple copies in Kraft Envelopes (up to 200 leaves).....per envelope-----	19766	0.15	2,964.90	1.50	29,649.00	0.57	11,266.62	0.16	3,162.56	
(b)	Single/Multiple copies over 200 leaves, up to 36-lbs., (Max., 40-lbs).....per bag/bundle/container-----	6705	0.98	6,570.90	2.50	16,762.50	1.71	11,465.55	1.00	6,705.00	
<b>CONTRACTOR TOTALS</b>						\$115,443.77		\$241,119.50		\$145,694.60	\$102,978.98
<b>DISCOUNT</b>				2.00%		\$2,308.88	1.00%	\$2,411.20	1.00%	\$1,456.95	\$3,089.37
<b>DISCOUNTED TOTALS</b>						\$113,134.89		\$238,708.30		\$144,237.65	\$99,889.61

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		THORNER PRESS		CURRENT CONTRACTOR:		
DEFENSE AUTOMATED PRINTING SERVICE		BASIS OF		THORNER PRESS		
PROGRAM 107-S		AWARD		THORNER PRESS		
		UNIT RAT	COST	UNIT RAT	COST	
<b>I. PREPRESS OPERATIONS:</b>						
(a)	Line.....per illustration--	6	5.00	30.00	8.48	50.88
(b)	Square-Finish Halftone.....per illustration	12	7.00	84.00	11.15	133.80
(c)	Combination Line/Halftone.....per illustration	5	10.00	50.00	13.60	68.00
<i>Color Corrected Four-Color Process Illustrations:</i>						
(d)	To 46-sq. in - 1/2 Page Image...per illustration	72	45.00	3,240.00	45.00	3,240.00
(e)	To 91-sq. in. - Full Page Image...per illustration	30	72.00	2,160.00	75.00	2,250.00
(f)	System Timework.....per hour-----	5	60.00	300.00	60.00	300.00
<b>II. PRINTING &amp; BINDING:</b>						
<b>TEXT/COVERS/POSTERS:</b>						
(a)	Text: Printing in Four-Color Process. . .per page. . .					
(1)	MAKEREADY/SETUP-----	248	112.25	27,838.00	87.25	21,638.00
(2)	RUNNING/1,000 COPIES-----	6160	6.29	38,746.40	6.29	38,746.40
(b)	Covers: Printing Covers 1 through 4 in Four-Color Process. . .per complete cover. . .					
(1)	MAKEREADY/SETUP-----	6	1,040.00	6,240.00	800.00	4,800.00
(2)	RUNNING/1,000 COPIES-----	163	70.00	11,410.00	58.00	9,454.00
(c)	Posters: Printing in Four-Color Process (incl. Varnishing, Folding, & Tipping-in). . .per product. . .					
(1)	MAKEREADY/SETUP-----	2	485.00	970.00	485.00	970.00
(2)	RUNNING/1,000 COPIES-----	50	176.38	8,819.00	230.00	11,500.00
<b>ADDITIONAL COLORS -</b>						
(d)	Printing Text or Covers in a Non-Metallic Ink Color, in Addition to the First Press Run charged under Line Items II. (a) and (b). . .per color/per page. . .					
(1)	MAKEREADY/SETUP-----	2	48.40	96.80	140.00	280.00
(2)	RUNNING/1,000 COPIES-----	52	1.65	85.80	19.40	1,008.80
(e)	Printing Text or Covers in a Metallic Ink Color, in Addition to the First Press Run charged under Line Items II. (a) and (b). . .per color/per page. . .					
(1)	MAKEREADY/SETUP-----	4	23.60	94.40	48.40	193.60
(2)	RUNNING/1,000 COPIES-----	96	1.42	136.32	1.65	158.40
(f)	Printing Poster (Side One Only) in a Non-Metallic Ink Color, in Addition to the First Press Run charged under Line Item II. (c) . . .per color/per side . . .					
(1)	MAKEREADY/SETUP-----	1	145.00	145.00	43.60	43.60
(2)	RUNNING/1,000 COPIES-----	25	2.75	68.75	1.89	47.25
(g)	Printing Poster (Side One Only) in a Metallic Ink Color, in Addition to the First Press Run charged under Line Item II. (c) . . .per color/per side . . .					
(1)	MAKEREADY/SETUP-----	1	145.00	145.00	145.00	145.00
(2)	RUNNING/1,000 COPIES-----	25	2.75	68.75	3.88	97.00
<b>III. PACKING &amp; DISTRIBUTION:</b>						
(a)	Single/Multiple copies in Kraft Envelopes (up to 200 leaves).....per envelope-----	19766	0.15	2,964.90	0.15	2,964.90
(b)	Single/Multiple copies over 200 leaves, up to 36-lbs., (Max., 40-lbs).....per bag/bundle/container-----	6705	0.95	6,369.75	0.98	6,570.90
<b>CONTRACTOR TOTALS</b>				\$110,062.87		\$104,660.53
<b>DISCOUNT</b>				2.00%	\$2,201.26	2.00%
<b>DISCOUNTED TOTALS</b>				\$107,861.61		\$102,567.32

